ESP TECHNOLOGIES WORLD CORPORATION

Principal Software Engineers • Industrial Computer Manufacturer • Independent Lessor • CIP Holding Company

PAL=UVL© PROGRAM FEATURED CONTENT

1. OVERVIEW OF THE SELF-CONTAINED UVL MATRIX MARKETING SYSTEM©

2. INBOARD REAL-TIME RESIDUAL VALUE CALCULATORS (no-loss guaranteed):

No more ALG expense, expensive-errors, or limitations Lease all cars, trucks, motorcycles, RV's, aircraft, watercraft, etc. Lease any term 24 – 96 months, for any mileage 1,000 – 36,000 per year Lease any age 2020 – 1897 exotics, classics, antiques, specialty vehicles etc.

3. AUTO LEASE AUCTIONS WHERE CONSUMERS SELL THEMSELVES

3-way bidding, finance, lease & cash purchase Virtual Auto Salesman© CarQueues©, WorkQueues©, DealerQueues©, AdminQ©... v.Stat, communications, & feedback

4. <u>VIRTUAL FLEET & LEASE OFFICES</u>:

Remote employment, education, and maintenance of any volume of non typical personnel. SmartAuction® merchandising. Wholesale \rightarrow retail promotions & services Direct retail, commercial, municipal, lease merchandising campaigns© Indirect merchandising though dealers without an ESP Showroom Lsg System©

5. <u>SELF-FUNDED DEPLOYMENT MECHANISM</u>

- 6. OVERSIGHT BOARD AND ERROR-FREE FUNDING CLEARINGHOUSE©
- 7. FULL REMARKETING SERVICE, EARLY & SCHEDULED TERMINATION
- 8. IMPENETRABLE CRIME PROTECTION LAYER
- 9. BRAND-NEW, OLD-FASHION, LEASE FUNDING SOURCE

10. INDUSTRY ANALYSES FOR 2020:

- A. <u>Indirect vs direct leasing. Why not both?</u>
- B. Orthodox lease meaning and value
- C. <u>Whole and most-desirable market analyses</u>
- D. <u>Profit types and projections</u>
- E. <u>Consumer benefits & savings that cause mass short-cycle repeat business</u>
- F. <u>Unprecedented dealer services, 4 new dealer profits</u>
- G. <u>Auto lease investors control queue</u> and financial attractions
- H. <u>Profound positive affects on the US economy</u>

11. SUMMARY, STRUCTURES, AND STATUS

<u>1. SYSTEM OVERVIEW</u>

An AUTONOUMOUS MATRIX MARKETING SYSTEM© is the ultimate learning machine, which actually programs itself and trains itself without data-links to bank or auction servers, without expense, cookies, or any invasive technology. Rather, it parses, purifies, and collates text of webpages to unify and guarantee accuracy of vital information:

QUOTE/AD MAKER PRO™
Orig Pricing Lease Capture Seller Assgn CQuote Publish PwrSrch OVE DIN Listing® All_Listings Vehicle Search
WorkQ [™] Goto DV Analyzer How To Delete Open Comm Blog CAPTURE, EDIT, PUBLISH & UPDATE VEHICLE INFORMATION: SELECTED Comm Blog Comm Blog
A. + Help LOCATE VEHICLE, RESEARCH & ORIGINATION
1. Choose:
O ALLY SmartAuction® VEHICLES, or
O MANHEIM AUCTION VEHICLES including OVE vehicles for ads or quotations, or
O ADESA AUTO AUCTION VEHICLES, or
O DEALER OWNED VEHICLES including Craigslist, Dealers inventory, AutoTrader, etc., or
O PRIVATELY OWNED VEHICLES including Member Motors, Swap-A-Lease, Craigslist, etc.
B. + Help CAPTURE VEHICLE DETAILS & SPECIFICATIONS
C. + Help SELLER INFORMATION
D. + Help ASSIGNMENTS & APPROVALS
E. + Help CUSTOM QUOTATION FOR REQUEST ONLY
F. + Hep PUBLISH ADS, OUOTES, PREPARE DOCUMENTS & ARCHIVE -

In this example of 2017 Corvette LT1 currently at SmartAuction©, 392 vital facts are collected and

collated from visiting 3 webpages and clicking 5 buttons.

CAPTURE, EDIT, P	PUBLISH & UP	DATE VEH	ICLE INFO	RMATION	:							
	Used V 20	017 Chevro	olet Corvette	Stingray Co	oupe 1LT	Available	~	Auction	~	ASAP	✓ Ad Type	\sim
1. Smar		HICLES: S				19-12-02 18:55:3 pen in Microsoft I						
_										Ŷ		
sh	now public											
a.	COMPLETE. Re	eview/Edit t	the DESCRIP	TION above	e. T1=1 T2=1	T3=1 = 7 Conta	t your supervis	or to relist, r	ecaptur	e, archive	or delete this vehicle	
b.	Highlight & cop	py the URL	_ (http://) of the As	SAP Vehicle [Details Page , th	an Click C	apture ASAP V	'ehicle U	RL	ASAP VDP	
с.	Click on ASAP	Blackbook	& NADA Valu	<mark>les</mark> . Right-c	lick = Edge. O	pen all sections.	(Ctrl+A, Ctrl+C)) then Click	(Capture Bla	ackbook & NADA Values	
	Black Book	XClean	Clean Av	erage Ro	ough AvgTra	adeIn Finance	Adv					
	Wholesale:	42575	40850 37	375 33	575 39075	41875						
	Retail:	50400	47875 428	375 38	100							
	Adds/(Deduct (Deducts) Nav			hrome Whe	els 800 Other /	Available Adds/						
	NADA Value	s RoughT	radeIn Av	gTradeIn	CleanTradeI	n CleanRetail	LoanValue					
	Total Price	35800.0	0 38	125.00	40075.00	43050.00	36775.00					
						ucts) Certified Pre vable Glass Roof						
d.	Right-Click Mar	nheim Mark	<u>ket Report</u> , c	hoose Edge	. Click URL. Ct	rl+C to copy URL	. Come back he	ere. Click	Capture	MMR URL		
	Go back to the	Manheim I	Market Repo	rt. Enter an	y missing varia	ables. Ctrl+A, Ctr	+C to select/co	py all. Click	c	apture Mar	ket Report Values]
	MMR	Above	Average	Below	AdjMMR	ProjectMo						
	Wholesale:	38600	37300	36000	37300	36700						
	Est Retail:	41100	39700	38300	Region SE	AvgGrade 4	.50					

This includes all vehicle logistics, price, value, images, and availability information as well as all finance, lease, residual, seller, lessor, motor carriers, and employee information:

f.	PRICE & LEASE CAP	COST CALCULATOR omments about the MMR and pricing f	factora									
	Check Spelling & Pr		actors:									
	Auction Information This auction has not yet opened. Posted 11/23/19 6:03 pm ET Bidding Opens 11/25/19 9:00 am ET Opening Price 41500 Current Bid N/A High Bidder N/A My Bid N/A Bid Amount AucDoid Amount Service Fee 375 See Schedule Credit Line Bid List Comments											
	show public											
	estimate costs for o	lamages that need repair prior to retai	I delivery	as a "clean" car. \$54,4	6,000.00 . Please read the ECR/Seller E 157.70 is the Maximum Advance availa punts. All things considered please ente	ble on this vehicle. Estimates are included						
	\$ 38300 E	stimated bid/sale price	\$	0	Compliance personnel	\$2,224.00 Rate Participation						
	\$ 375 #	auction/lane/OVE buyer fees	\$	0	Research Analyst fee	\$2,000.00 Margin Income						
	\$ 0 F	ost sale/pre-sale inspection	\$	0	Senior Analyst fee	\$4,224.00 NetWorkForce™ Team						
	\$ 0 \	Vholesaler (+ floor plan if any)	\$	0	Daily Operations Manager	\$38,675.00 Acquisition Total						
	\$f	or	\$	0	Engineering	\$0.00 NetWorkForce™						
	\$f	or	Misc \$	0	US Motor Club	\$0.00 US Motor Club						
	\$ 0 f	or	Other \$	0	Delivery Agent fee (if any)	VRAD						
	\$ 0	Delivery detail clean up	\$	2500 \$	2000 Margin to NetWorkForce™	\$697.99 Available R P						
	\$ 0 F	reight costs to advertised area (if any)) \$	0 \$	0.00 Cash back to client on deliv	ery \$13,782.70 Available Markup						
	Reset Price Secti	on e	\$4	1,175 = Cash/Fina	ance Price \$40,675 = Lease Pri	Ce Calculate						

Anyone with rudimentary computer skills who can follow a basic outline can be profitable with the AMP (AdMakerPro©) after about 9-hours of remote setup and training. This procedure usually takes less than 3 minutes, but may take longer the first time around on an antique, or an exotic, that has little historic data.

The AMP, is a back-end tool, not available to consumers, usually operated by a remote Research Analyst under the supervision of a remote Senior Analyst, both employed by a Virtual Fleet & Lease Office© performing service independently, for ESP, a bank, dealership, making a consumer quote, or starting a online campaign:

-	ICK-QUOTE CALCUL									
U	se these fields and the	Pricing fields above to	create an attractive lease offe	r.						
	1. Platinum (740+)	✓ rate = 0.00138 3 h	pp 💙 participation = 0.00186	FYI:						
	2. 30096 zip code	availability check		2017 Chevrolet Corvette Stingray Coupe 1LT Odometer: 7578 VIN: 1G1YB2D78H5104680 Sale Price:\$40,675 Updated: 2019-12-02						
	3. Calculate with \$ 0		Dwn: \$0.00.)	Total of Pmts: \$16,128 EOL Buy Opt: \$31,000 Mo Depreciation: \$ 249 CLUB REVENUE: Rate Part: \$1,461.00 Margin: \$2,000.00 Total: \$4,224.00						
	4. Include 5000 🗸			Available Markup: \$13,782.70 (up to \$54,457.70 sales price) Available RP: \$697.99						
		42 V months schedu		Check what others pay at Swapalease Recon ALA Listing®						
		use tax ⁺ at0.00 %	to the payment. is due on	MMR Above: \$38,600 Average: \$37,300 Below: \$36,000 Adj: \$2,017 Rtl: \$1. NADA Retail: \$43,050 Cln Trd: \$40,075 Avg Trd: \$38,125 Rgh Trd: \$35,800.						
	delivery. I choose to pa	ay () <i>roll in</i> the initial I	ease costs.	KCI Auto Auction (<u>OVE</u>) Buy Now: \$0.00 Min Bid: \$0.00 Web Ask: \$41,500.00 .						
	7. I want \$ 0.00	cash back from the le	ase. (\$13,783 avail)	MAX ADVANCE: \$54,457.70 + \$3,500.00 Seller Ads = \$57,957.70 Max available.						
				Plus 6% as rate participation paid up front with no chargebacks \$2,440.50 = \$60,398.20 available. No sales tax (\$3,254.00) on leases really means \$63,652.20 available - no down						
1	Active: -/+10%>	Save as Lse 2	Save as Lse 3	payment!						
	\$ 384 mo	\$0 mo	\$0 mo	Make notes & suggestions about the lease ad structure.						
	\$0 Dwn +1st DoD	\$0 Dwn +1st DoD	\$0 Dwn +1st DoD	Check Spelling & Preview						
	\$0 \$Back	\$0 \$Back	\$0 \$Back	^						
				✓						
P	mt Bid Price F	Plus Retail R.P.	Total Actions Default	Malu anna da anna ata ata ata da bartete da angelera and / a mining fantana						
\$	333 SBP 38300	\$38,675 \$1,42	21 \$40,096 SBP = Active	Make researcher's comments about the lease, finance and/or pricing factors: <u>Check Spelling & Preview</u>						
4	367 FLR 39631	\$40,006 \$1,44	48 \$41.454 FLR = Active							
				✓						
4	384 LIN 40300	\$40,675 \$1,46	51 \$42,136 LIN = Active	show public						
		Activ	e = LIN Match Ask Work	Orig Pricing Lease Capture Seller Assgn CQuote Publish						
R		aults Show								
	1. Calculate the finan	nce payment with \$ 76	00 down.							
	2. Base the loan on	60 V months. 4.1420) % APR	\$620 mo*						
	3. add sales tax	at 0.00 %		¢ozu mo ^m 4.14% APR, \$7.600 Down Payment, Plus Tax, Tag & Title						
	4. I want \$ 0	cash back from the lo	an.	Tit to Arry, \$7,000 Down Payment, Plus Tax, Tay & Hue						

Automatically an array of 12 planned-response advertisements, 15 Seek 'n Sell Sales Missions©, a Virtual Auto Salesman©, an Auto Lease Auctions Listing©, 18 interactive consumer reports©, and all online sales forms and contracts are prepared and ready for placement.

A very simple example of string-math technology is Manheim's name, "2017 CHEVROLET CORVETTE 2D COUPE 1LT", is "Chevrolet Corvette Stingray 2 Door Coupe RWD 1LT [6.2]" to SmartAuction®; "Chevrolet Corvette Base 2D Coupe" to Black Book; and "CHEVROLET Corvette Coupe 2D 1LT" to NADA. A consumer or salesperson may call the same car a "Vette" or "Chevy" in common speak, email or text. The ESP system melds all names of all objects, entities and their numeric ID's into one record with a unique vehicle identification code (VIC) with the employee number, lender, dealer, vendor, and auction ID's attached, so the record can be accessed by any nomme.

String-math technology is ultimately important to identify nomenclature, thoughts, values, and payroll when numeric identifiers are not available like in the beginning, at the point-of-sale, and down the road when the client is ready to trade or the vehicle needs service.

The matrix is a database of these arrays for the system to draw sales information from; and more important, for shoppers to enter information into when they interact with a marketplace. In our case, the front and back-ends of the matrix are constantly updated automatically. Our system[©] programs itself when the model year or calendar year changes and when a new make, model, or body-style (trim) is added. This example is part of the Request For Quotation Form (R4Q[©]):

AutoLeaseAuctions.com	Add a Aston Martin DB11 BodyStyle
Fony,	
Please enter the bodystyle in the same nomenclature and case as other bodystyles of this make:	
DB11+	
BodyStyle: Convertible >> BodyStyles DB11 Coup	
© Copyright. All rights reserved.	

Ultra-high-technology and impenetrable protection enable the general public to enter new data, which saves literally millions of dollars per year in program maintenance. In example, if the user enters "Kick-Azz Camaro" (or worse), the ESP anti-profanity module returns "Camaro".

The AMP© is the central controller of each vehicle by VIN. No two employees can enter the same VIN or access the consumers who visit the ads and promotions made by the AMP. This ensures the Analysts "own" the online real estate, control the vehicle, and every shopper who spins off of any ESP program:



Deficit Elimination Systems

Virtual Fleet & Lease Office

WWW.VFLO.WORLI

Autobeanamics.com

AutoEinancialAdvisers.com

IIIholesale Lease Products & Services

Shawcaam Selling System

Iealers Inline Leasing System

Inline Lessor Systems

Realtime Residual Calculator

PAAL Funding System

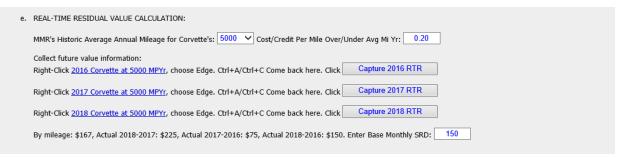
You are invited to an online meeting to review and interact with these CIP's and the AMP[©], which you may record and distribute within your company. Please contact us to set up a convenient time, corp@esptech.world.

2. REAL-TIME RESIDUAL VALUE CALCULATORS

Automotive residual values are the most important variable in the US economy. ALG residual guidebooks are obsolete, a considerable expense, and the greater cause of every bankruptcy in the auto lease industry. Historically, every residual written is wrong, which causes distress and massive work and more expense at lease termination. Tsunamis of high-priced lease-return vehicles are flooding American auctions again. Worst of all, static residual values limit leasing even if they are right...

No, actually the absolute "worse-of-all" is errant residual values run off the best auto-lease financiers worldwide.

ESP has incorporated real-time residual value calculators into its systems[©] to eliminate these problems and costs. Our mathematical approach is different and better:



- First, our systems determine the average annual mileage for the model from the vast MMR history. Corvette's are driven an average of 5,200 miles per year; Chevy Tahoe drivers average 18,300 MPY in example.
- Second, the system establishes a standard rate of depreciation per month, at the average miles, within the model and specific body-style. Using historic auction data to calculate the residual for a 4 year lease on a 2017 Corvette Coupe is inordinate because the Stingray (C7) production started in 2014; An accurate SRD is established by auction reports showing the actual monthly depreciation between a 2018 and a 2016 LT1 driven average miles is \$75, and 20 cents is the cost per mile over average.
- Third, in addition to equipment, odometer, and typical value-indicators, great consideration is given to model-year-age, calendar-year-age, season, and condition grade at time of delivery.
- Fourth, standard fees for initial costs like RVI, GAPP, conventional remarketing, and others along with a safety margin are charged to the residual value instead of the admin-fee or the lease-fee revenue.

- Fifth, Keeping in mind residual equity belongs to the lessee-consumer, and residual deficit is the responsibility of the lessor in a closed-end lease, the initial SRD for this, and every, Corvette Coupe LT1 driven average miles per year (5,000) is established at \$150 per month.
- Advertised lease payments are made at the average mileage for that model, which is harmonious with most consumers. We chose a 42 month term to bring the Corvette back in the higher sales time of the summer, before it is one model-year-older. See auction listing[©].
- Residual values are constantly recalculated as consumers, or sales agents, interact online. Mileage is the single biggest factor, but residual deductions are also made for smokers, garaging habits, terrain, weather, and local area road conditions.

ESP Tech World Corp <u>guarantees its residual value calculations on every transaction</u> by placing ESP corporate securities in an escrow account with Continental Stock & Transfer Company. In addition to conventional lease securities, more viable than usual recourse loan remedies, the "praetorian style" escrow agreement allows the lease financier to withdraw equity instantly if a default occurs and hold it until the problem is rectified and the cost of the problem is repaid.

ESP's RTR technology can create an accurate residual value on any motor-vehicle of any age, which greatly expands the market and available lease inventory without risk. Longer lease-terms and monthly increments have a profound positive effect on sales-profit, monthly lease income, and greatly reduces remarketing costs while allowing for fair, equal-term comparisons to simple-interest loan payments online. New commerce of considerable proportion can be generated in specialty manufacturing and vehicle restoration industries. For example:

The residual is based on the finished restoration.

The cap-cost includes direct payments for the restoration.



You are invited to an online meeting to discuss ESP's RTR Calculators, Guarantees & the AMP©, which you may record and distribute within your company*. Please contact us to set up a convenient time, <u>corp@esptech.world</u>.

3. INTERACTIVE AUTO LEASE AUCTIONS WITH FULL SERVICES



"You can do anything at our 3-way-bidding Auto Lease Auction from the comfort of your computer console. You can do many things you cannot do in a brick & mortar store or any other web site. Right here, right now:

- check out specific vehicles in the wholesale auction inventories;
- locate your dream-car or company fleet;
- sell/trade/dispose of your current vehicle;
- compare lease, finance & cash purchase based on your driver profile;
- get expert help from a certified auto financial adviser;
- consider upcoming maintenance/driving costs on pre-owned vehicles;
- order the vehicle of your choice and have it delivered to you, and much more.

What you will NOT find here is any hassle. We have no sign-up or processing fees, page-advertising, data miners, hidden charges, no adware, pop-ups, trickery, or even cookies... just the facts so you can make intelligent decisions on the single-most expensive item in life – your auto transportation."

Full services include the forms and procedures to purchase, lease or finance a vehicle under all laws and all (§ 303) FDIC Bank rules. Ally Financial has the perfect network for this, SmartCash®, and SmartAuction® is the best ever auction in history. ESP Platform© operators will be Ally enabled customers.

The crown jewel is the Virtual Auto Salesman[©] so consumers can sell themselves online while research and senior analysts from the Virtual Fleet & Lease Office[©] oversee their activity:

lutolease			• CINNS, COM Home Sellers Buyers Listings +myProfile
Welcome!			
	20	017	7 Chevrolet Corvette Stingray Coupe 1LT
	151		VIN: 1G1YB2D78H5104680 ODO: 7,578
	0	30	
Compare Vehicle	T	rac	le In Lease Loan Pay Cash Pre-Bid Services Help
ALLE CONTROL Attach or Make profile to e		С	HOW THIS WORKS: There is no profile attached so all comparisons are currently based on
GENERAL		0	the asking prices and payments. <u>Attach</u> or <u>Make</u> your profile, adjust the values in the control panel at the left, then put in a "What If I Bid" amount in the plan of your choice <i>before</i> you
Credit : Platinum (740+) V	¢	N T	compare.
Zip Code: 30096	¢	E	
Biz Use: 0% 🗸	6	N T	LEASE
Sales Tax: 0.00 %	¢	S	Down Payment : \$ 0
Lease Tax: 0.00 %	ġ	&	Minimum bid : \$ 333 per mo.
TRADE-IN		R	
Value \$: 0	0	E P	Lease-It-Now : \$ 384 per mo
Payoff \$: 0	e	0	What If I Bid : per mo
Net \$: \$0		R T	Plus Tax. Plus Title & Registration.
Include: 🗌 Trade	ę	s	Full, Transparent Lease Disclosure, Terms & Conditions
Include: 🗌 Tax	¢		
Cap Red \$: 0	ę		LOAN
Cash-Back \$: 0.00	e		Down Payment : \$ 7,600
Lease Term: 42 v mo.	6		Minimum bid : \$ 574 per mo
Ann Miles: 5000 ~ \$ Due Del: Pay ~	6		Finance-It-Now : \$ 611 per mo
LOAN	4		
Include: 🗌 Trade	Q		What If I Bid : per mo
Include: 🗌 Tax	Q		Plus Tax. Plus Title & Registration. Full, Transparent Loan Disclosure Terms & Conditions
Down Pmt: 7600	¢		
Equity-Back: 0	ġ		CACH
Loan Tem: 60 🗸 mo.	Ş		CASH
Loan APR: 4.14 %	¢		Minimum Offer : \$38,675 price
PAY CASH	~		
Include: Trade	8		Purchase Now : \$40,675 price
Include: 🗌 Tax	¢		What If I Bid : discount
			Which Equals : \$40,675 price
			Plus Tax. Plus Title & Registration.
			Full, Transparent Cash Sale Disclosure, Terms & Conditions
Request search & g	uota	atio	Not Exactly What You Want? In for a vehicle, get a quote on a vehicle you found or get live help from an ALA auction

All three quotations are personalized when a driver's profile is attached. When the prospect makes changes all three quotations, and their disclosure pages, are equally affected. For instance if a test bid of \$365 per month for 42 months with \$0 down is entered for a lease, the cash purchase price drops to \$39,945, and the down payment and finance payment are adjusted accordingly (\$6,878 & \$685 x 60 mo). In addition to the tabs, the sidebar of 18 reports are also personalized:

Compare Vehicle Trac	de In Lease Loan Pay Cash Pre-Bid Services Help
 HIDE CONTENTS COMPARISONS 1. Economic summary 2. Loan vs. lease purchase 3. Cash vs. lease purchase 4. Compound savings 	Lease Purchase vs. Loan - All other things being equal, meaning this 2017 Chevrolet Corvette Stingray Coupe 1LT gives you the same values of having it and driving it whether you lease or finance, this article examines the monetary differences between the two ways to pay for these <i>use-benefits</i> due to the settings you made in the <u>CONTROL</u> <u>PANEL</u> .
L 5. <u>New vs. Used leasing</u> 6. <u>Good vs. bad leases</u> P A CONTENTS N 1. How It Works	A. If you pay \$6,878 down your finance balance is \$36,802 (includes sales tax at 8.00%, \$3,236) Your monthly loan payment will be \$680 for 60 months if you are accepted with a Platinum (740+) credit-rating.
E 2. Vehicle pricing policy 3. <u>3-Way Auction</u>	B. You have set up a lease with no cap reduction (\$0 down), no trade, makes a lease payment of \$365 (plus tax) with accepted Platinum (740+) tier-credit.
 Lease disclosure Loan disclosure Cash sale disclosure Lease vs. buy disclosure 	So on the first day you take delivery, the finance plan costs $6,878$ more in cash than the lease plan. The finance payment is 315 higher each month. The finance term is longer than the lease term by 18 months.
 8. <u>Control your trade cycle</u> 9. <u>Drive maintenance free</u> 10. <u>How cash back works</u> 11. <u>Hidden lease savings</u> 	• The \$6,878 you saved initially by leasing is compounded in your budget by your <u>established earning rate</u> of 9.36% APR over the term of the lease and will earn \$2,654 and be worth \$9,532 then.
12. Fleet lease & biz use.	 The extra \$315 money you save each month by leasing adds up to \$13,230 and

The Virtual Auto Salesman[©] contains an array of forms for buyers, sellers, dealers, lenders, vendors,

auctions, remarketers, trade-ins, et cetera.

Home Sellers Buyers allListings MyCarQ©
Request For Search & Quotation Wholesale Auction Vehicle Locating, Cost-Plus Pricing, Finance & Lease Quotations
Welcome Tony!
Please allow the page time to save after each entry and each section. Your request is not sent until you click the Submit button in Sec 7. We may contact you to verify information and to introduce ourselves. Contact us below for help or more information.
1. Choose up to 5 vehicles in order of preference:
1st Choice: 2017 V to 2019 V Lincoln V Continental V Unlisted Model? Black Label AWD V Unlisted TrimVStyle?
2nd Choice: 2009 V to 2014 V Aston Martin V DB11 V Unlisted Model? Coupe V Unlisted Trim/Style?
3rd Choice: 2014 V to 2018 V Chevrolet V Corvette V Unisted Model? Coupe LT1 V Unisted Trim/Style?
4th Choice: 1989 V to 1991 V Chevrolet V Blazer V Unlisted Model? K5 Silverado 4X4 V Unlisted Trim/Style?
5th Choice: 2010 v to 2018 v Mercedes-Benz v G550 v Unlisted Model? 4X4 Squared v Unlisted TrimvStyle?
Save Section One
2 List your equinment & ontion requirements:

Virtual meets reality at AutoLeaseAuctions.com. ALA is is the hub of multilateral negotiations and the center of commerce after all the information is collected into the matrix. Although 11-times more complicated than NVL, a used vehicle lease is just an exchange of information like any other sale.

Since parties never meet in person and we seldom see the sold vehicle, Every party is given a CarQueue[®]. This technology replaces the showroom, closing booth, sales desk, and finance office:





After 32+ years of building automotive leasing systems[©] for the world's largest banks, Auto Lease Auctions, Inc. was created for American automobile consumers to significantly lower their auto expense. This evolutionary new marketplace is the ultimate shopper's toolbox and auto-economics planner online. The format is a closed-bid, peer-to-peer auction with an array of unique pre-bid services. You can use it by yourself to create your own scenarios or contact us to develop your driving plans for you by phone. We hope you find it fun and easy to use. Please let us hear from you via the Help Tab or the Contact Us link below.

By "significantly" we mean you can lower your auto expense by about 55% using our web-tools and funding — which should be very important to you since your autos are your single most expensive item in life. You probably don't realize we are already saving big money for you. You'll probably spend less than an hour total getting your vehicle here *v*. spending sixty-hours (according to CNN) shopping dealership-to-dealership in person. You are saving fuel cost and time. Time is money. Time better spent with your family or at work. You do all of your negotiations here, then go to the seller to get it. In addition to helping you, our technology replaces 83% of the traditional lease/sales functions, which drastically reduces the cost of doing business for the seller and lender. In turn based on a prior agreement, and to enable repeat business with you, the savings are passed through. That's just one example of how we do it.

We are building a portfolio of short-cycle repeat business one client at a time by pricing the vehicle you really want near wholesale then forming a monthly payment plan to ensure you can trade without a loss at any time.

To Get Started Choose A Tab Above

Need Help? Contact your sponsor, Tony, or the main office office@autoleaseauctions.com or 800 339-6989.

HOME • ABOUT US • TERMS OF USE • SECURITY 1ST • PRIVACY POLICY • CONTACT US COPYRIGHT © 2014 LOGIC-SPHERE SDG, DIV OF ESP, INC. ALL RIGHTS RESERVED. Car Queues[©] are very efficient and harmonious because information is deposited back and forth without interrupting the parties. This is the adminQ[©], main control console:

				lome	Deal			Buyers		÷	MyCarQ		dd Membe		Featue Ads		
	New AMP™	New	C AMF	TM	C Se	llers	My Profil	le L	.og Out	C	Ad Post	erQ	CL Serv	rice Ads	New DIrAdPro™	Dir Contact Log	
	Autos At Aucti		All	Years	✓ A	ll Mak	es 🗸	All S	tates 🗸	All N	lembers	✓ All A	nalysts	~	V Group V	Sort By: 🗸	
	Dealer Vehicles Members Moto							<u> </u>			_						
Description	Featured Autos	8		AUC	_			1				_			RA Color	VIN#	Notes D
2019 Aston Martin DBS Cou	R4Q	hive	isting	Agn A			Americas A		.c 🗸 S I			\$ \$1,585		\$1,916	King Storm Blac / OBSIDIA		
2017 Audi A8 4 Door Sedan	AV R4Q-FV		isting	Agn A	nc Dte	fAd#	Prime Moto	ASA C	l.c ✔ S I	F 🔹	21277 G	\$514	\$546	\$581	King Monsoon Gr / Velvet	Bei WAU43AFD2HN014972	20
2016 BMW 3 series 4 Door	Applications		isting		nc Dte		EL PASO IN		C.c 🗸 S		29621 T>		\$350	\$382	King Mediterran / Venetian		
2017 Cadillac Escalade 4WI	P Checks		isting	Agn A	nc Dte	fAd#	DEALERS C	H ASA	A C.c 🗸	SF+	19731 IA	\$526	\$551	\$606	King Crystal Wh / Shale wi	ith 1GYS4CKJ1HR302161	20
2019 Chevrolet Impala 4 Do	or S Members NetWorkForce	м	isting	Agn A	nc Dte	fAd#	JIM BUTLER	ASA	C.c 🗸 s	SF 🔹	21872 M	D \$150	\$173	\$189	King Silver Ice / Jet Black/	2G11Z5S30K9117948	20
2017 Chevrolet Corvette Sti	ngra Dealers DirWorkForce		isting	Agn A	nc Dte	fAd#	KCI Auto A	ASA C.	.c 🗸 S F	F +	7578 M	D \$333	\$367	\$384	King Black / Jet Black	1G1YB2D78H5104680	20
2016 Chevrolet Silverado 15	VFLO©		isting	Agn A	nc Dte	\$Ad#	Texas Auto	ASA C	.c 🗸 S I	F 🔸	24437 TX	\$379	\$410	\$433	King Silver Ice / Dark Ash	w 3GCUKSEC2GG336104	20
1966 Chevrolet Corvette Sti	ngray Conv LT2	AMP	Listing	Agn A	nc Dte	fAd#	CORVETTE	M OV	'E C.c 🗸	ŚF∳	28690 C/	\$371	\$411	\$473	katy Red / Black	194676S117621CLAS	20
2016 Ford F-150 4 Dr Super	Cab XLT FX4	AMP	Listing	Agn A	nc Dte	fAd#	AAAG-SUNS	H AS	A C.c 🗸	ŚF♦	15074 TM	\$233	\$264	\$293	King Ingot Silv / MEDIUM	LIG 1FTEX1EP6GFA35422	20
2017 GMC Savana 3 Dr Car	go Van 2500	AMP	Listing	Agn A	nc Dte	\$Ad#	GOLLING BL	ASA	C.c 🗸	SF+	11465 M	\$231	\$262	\$295	King Summit Whi / Mediun	n Pew 1GTW7AFF8H1332006	20
2016 Honda Civic 4 Door Se	dan FWD EX	AMP	Listing	Agn A	nc Dte	fAd#	South Flor	ASA <mark>C.</mark>	s√ sF	•	20526 FL	\$154	\$186	\$213	King Black / Gray	19XFC2F74GE098095	20
2018 Jeep Wrangler Unlimit	ed 4 Dr Rubicon	AMP	Listing	Agn A	nc Dte	£Ad≢	Americas A	ASA C	.c ✔ S I	F 🔹	17788 AL	\$286	\$302	\$345	King Charcoal G / Black/H	eri 1C4HJXFG1JW146760	20
2018 Lincoln Continental Se	dan Premiere	AMP	Listing	Agn A	nc Dte	fAd#	Rhima Inve	ASA C	.c√ s (•	27066 TX	\$230	\$277	\$308	King Ingot Silv / Soft Touch	h 1LN6L9PK2J5602394	20
2015 Maserati Quattroporte	GTS	AMP	Listing	Agn A	nc Dte	fAd#	South Flor	ASA <mark>C.c</mark>	s√ sF	•	22943 FL	\$491	\$526	\$540	King Grigio Met / N/A	ZAM56PPA9F1158329	20
2016 Mercedes-Benz G-Cla	ss G 63 AMG	AMP	Listing	Agn A	nc Dte	£Ad≢	Carolina A	ASA C.	c√SF	•	30062 SC	\$867	\$908	\$949	King Palladium / designo E	BI WDCYC7DF7GX249330	20
2004 Pontiac GTO 2 Door C	oupe	AMP	Listing	Agn A	nc Dte	fAd#	DENNIS BAG	ASA	A C.c 🗸	SF+	37702 nc	\$117	\$129	\$141	King Phantom BI / Black	6G2VX12G64L264997	20
2018 Toyota Camry 4 Door	Sedan FWD	AMP	Listing	Agn A	nc Dte	fAd#	Charleston	ASA C.	c √ S F	•	15081 SC	\$151	\$163	\$176	King White / Beige	4T1B11HK0JU088152	20
2017 Toyota Tacoma 4 Dr E	ouble Cab Long WE	AMP	Listing	Agn A	nc Dte	£Ad≢	TEXAS LON	E ASA	A C.c 🗸	SF+	12495 FL	\$139	\$179	\$199	King Super Whit / Cement	Gra 5TFAZ5CN1HX037916	20

When information is deposited. or read, or feedback is given, notifications are sent to the parties. Vital statistics (v.Stat©) arrive via email, text, automatic phone message to the operators. Every driver is given *name@autoleaseauction.com* email, an extension on (800) 339-6989, and a high-end webinar port through Ring/Central beside Chat and usual communication devices. Online meetings are better, faster, safer, recorded, and more legally binding than showroom sales and leases:

utoleaseauctions.com/#myaed	U Mute	Start Video	LL 1 Manage Participants	New Share	Pause Share	<u>/</u> Annotate	••• More		-
			✓ ID: 148-138-14	492	Stop Share		Chat		Alt+H
		Req	uest Searc	ch & Q	uotatio	n	Invite		Alt+I
Receive	finance,	lease, &	cash quotes pl	us 18 in (depth repoi	rts on ea		on this Computer	Alt+R
							Record	to the Cloud	Alt+C
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		Refin	ance To A	10-St	arleas	20			
Extra	ct eauit		modifications,				expens	se	
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	Ani	mportant	knowledge you	cannot g	et in any c	ollege			

v.Stats© let staff know when the client is online viewing their offer so they know when to call. The ESP Matrix Marketing System© provides the information so the employee know how to best help the client and complete the sale, lease or finance agreement. Compliance for procurement, payroll, and funding is met simultaneously, which is another great saver of money and time for the shaeholders.

Special communication devices include two-way, inline/on-page messaging visible only to the intended recipient even if they are not logged in. The message has a reply button, which starts a chat. An example of use would be an employee in a position of trust who is required to update/verify their employment application information after a residential move; or a shopper who requested info, but has not read the quotation in their Q.

And QcommLog[©] is a multilateral communication device of significant importance for multiple reasons. QcommLog[©] is a blog/chat device in every working page attached to supervisors on one end, clients on the other, lenders, vendors, and auction personnel in their respective Q's. All communique is recorded within the transaction, which makes it easy to switch workers and maintain continuity:

This section is created from "in-flight" data. Follow the guidelines for Folder 1 below. Please follow NetWorkForce™ instructions communicated through the blog. Please put questions & comments in writing here. Close NetWorkForce™ Comm Blog

This is a O Problem O Solution O Question O Answer O Comment O Suggestion O Resolved IMPORTANT: Please include the section for help whenever applicable. (example: I.12.f)	Issue 🗌 FAQ 🗌 Email
	Send

Contact Anthony Goodhardt by phone, <u>800 339-6989</u> x969, (record your notes and insert them in the NWF Blog) to:

 A. Introduce yourself and review their request. <u>Edit request</u> (sends email with changes)

- B. Verify who made the request.
- C. Explain the importance and benefits of communication with the help blog.
- D. Ask for good/bad contact dates/times: Anytime
- E. Ask any extra questions as directed above in Comm Log.
- F. Introduce KARS INC. V Kathryn Striewe V Antonio Guerrero V
- G. Instruct the analysts to do sales tasks using the NetWorkForce™ Comm Blog tool above.
- H. [U/C] A place to order this lead to be sold/split/birddogged to another dealer... local or
- I. Check when the Profile Call is complete.
- Locate requested vehicles <u>SmartAuction® PowerSearch</u>, <u>OVE</u>, <u>Cars</u>, <u>Craigslist</u>, <u>Dodah</u> or <u>AutoTrader</u>. Look up <u>MMR</u> values. Look up <u>Specs</u>. Check <u>CULA</u> or <u>DIN</u> for advance. <u>NADA</u> or <u>KBB</u> for values. Make a new quotation <u>New AdMakerPro©</u>[™]. Or attach Existing Virtual Auto Salesman[™]

- 3. Quote and take Feedback (notes in Help Blog and or NWF Comm Blog & Email) until you reach a decision.
 - Have the Lease Quote Maker Pro© of the vehicle you are discussing to make changes and notes.
 - Don't guess at payments, structure the quotation online.
 - When a decision is reached ask the member to view it and approve it online [thus generating an application].

Dir Mgr.

 \sim

- Get signed application via fax or email. Find the quotation (Saved Quotes at <u>DIN</u>) Click Continue and transpose the application data - Submit to ACS.
- 5. Upon Lease Approval:
 - Close [get Earnest Deposit] [get Go-Buy Order] signed, faxed, authorized,

 - Monitor the transaction through acquirement funding and pay disbursement.
- Follow up with Anthony Goodhardt after deliver to discuss the exit plan (repeat business) and gain a reference (write the reference up and submit it to RnD)

Proposed vehicles:

Visits when logged in:

The example above is the bottom of a mock Q4R Worksheet with instructions to the analysts. QCommLogs[©] are the solution for the age-old problems of employee turnover identified industry-wide and in the Ally Academy[®]:

NetWork⊢orce Management: Anthony Go 1.000-Home State = IN	odhardt, PSE, Contro	ller UR: Ki	ing			
	Home	Dealers	Sellers	Buyers	Listings	My
🥌 Show/Hide Ad - Internet Explorer		_		\times	Out	CL Ad
http://www.autoleaseauctions.com/	7assign7.php?VIN=3GC	UKSEC2GG3	336104		itates 🗸	All Me
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i					✓ SF+	813
3GCUKSEC2GG336104 - 2	2016 Chauralat Sil	verado l	500 Cr		🗸 SF+	2127
	Cab LTZ	verauo 1	500 CT	- **	3 🗸 S F 🔹	2962
1					D.c 🗸 S F	
research/pay to:	Anthony Goodhardt	~	-		c 🗸 S F 🔹	2187
strategist/pay to:	Anthony Goodhardt	~	-		🗸 SF 🔹	7578
compliance/pay to:	Assign To				🗸 SF+	2443
	Antonio Guerrero				C.c 🖌 S F	• 2869
	Anthony Goodhardt Larry ?Hooper		1		C.c 🗸 S F	• 1507
	Ken Argent				.c 🗸 S F -	1146
This web site owned & mainta	Gary Quintana		ions (c	iree	SF.	2052
2018 Jeep Wrangler Unlimited 4 Dr Rubicon	Michelle A Deplois		Americas A		V SF+	1778
2018 Lincoln Continental Sedan Premiere	Kenneth William Ma Kathryn Striewe	schke	Rhima Inve	ASA C.c		2706
2015 Maserati Quattroporte GTS	Chervl Miller		South Flor	ASA C.c		2294
2016 Mercedes-Benz G-Class G 63 AMG	Renée Starr		Carolina A	ASA C.c		3006
2004 Pontiac GTO 2 Door Coupe	Lyn Lawrence Story		DENNIS BA		C.c 🗸 S F	
2018 Toyota Camry 4 Door Sedan FWD	Doug Kleck Cole Richard Mc Da	niel	Charleston	ASA C.c		1508
2017 Toyota Tacoma 4 Dr Double Cab Long V	Amber Louise Gould		TEXAS LO		C.c 🗸 S F	
2017 Toyota Tacoma 4 Di Double Cab Long V	Christine Ann Gould		LANS COL	- ASA	0.0 - 5 -	1245
	Kim Hartsock, Chair	person				

It is a disservice to you, the ESP shareholders, and potential investors to paraphrase the power of the ESP leasing systems[©]. Therefore, we have entered listings on a range of SmartAuction[®] vehicles and one 1966 Corvette Stingray from Manheim* for your review. The minimum bid payments include 3-times the average profit (EBITDA) on a used car according to the latest NADA report:

SmartAuction® Vehicle Description	Minimum Bid	Floor (hidden)	Lease-It-Now
2019 Aston Martin DBS Coupe Superleggera	\$1,585.00	\$1,668.00	\$1,916.00
2017 Audi A8 4 Door Sedan AWD Sport	\$514.00	\$546.00	\$581.00
2016 BMW 3 series 4 Door Sedan RWD 340i	\$319.00	\$350.00	\$382.00
2017 Cadillac Escalade 4WD Premium Luxury	\$526.00	\$551.00	\$606.00
2019 Chevrolet Impala 4 Door Sedan LT	\$150.00	\$173.00	\$189.00
2017 Chevrolet Corvette Stingray Coupe	\$333.00	\$367.00	\$384.00
2016 Chevrolet Silverado 1500 Crew Cab LTZ	\$379.00	\$410.00	\$433.00
1966 Chevrolet Corvette Stingray Conv LT2*	\$371.00	\$411.00	\$473.00
2016 Ford F-150 4 Dr SuperCab XLT FX4	\$233.00	\$264.00	\$293.00
2017 GMC Savana 3 Dr Cargo Van 2500	\$231.00	\$262.00	\$295.00
2016 Honda Civic 4 Door Sedan FWD EX	\$154.00	\$186.00	\$213.00
2018 Jeep Wrangler Unlimited 4 Dr Rubicon	\$286.00	\$302.00	\$345.00
2018 Lincoln Continental Sedan Premiere	\$230.00	\$277.00	\$308.00
2015 Maserati Quattroporte GTS	\$491.00	\$526.00	\$540.00
2016 Mercedes-Benz G-Class G63 AMG	\$867.00	\$908.00	\$949.00
2004 Pontiac GTO 2 Door Coupe	\$117.00	\$129.00	\$141.00
2018 Toyota Camry 4 Door Sedan FWD	\$151.00	\$163.00	\$176.00
2017 Toyota Tacoma 4 Dr Double Cab Long WB	\$139.00	\$179.00	\$199.00

There is zero (\$0) down payment on these leases. The term and annual mileage allowances are staggered to the averages for each model as discussed above in the Real-Time Residual Calculators section. The ignorant myth that new vehicle leasing cost less than UVL is disproved by any of these structures – even at the "lease-it-now" payment. If you are not offering UVL, you are not offering the

lowest cost for private transportation.

www.autoleaseauctions.com

We suggest visiting ALA to peruse the SmartAuction® inventory leases. You may enter a mock profile and work with the numbers as a shopper. You may submit a request for quotation on up to 5 vehicles. Contact us for an online meeting to process you request as a demonstration of ESP's back-end systems, which you can record and distribute among yourselves. Email to <u>corp@esptech.world</u> or Call 317 663-9000 east, or 408 300-5900 west.

The web sites linked to this doc are guaranteed safe to visit by every national authority, over 4,500 commercial hosts, 120+ universities worldwide, and the Polar Bear Group among others. If your company has a moratorium on visiting new sites for security concerns, please visit our domains on a mobile device or otherwise get clearance so you do not miss this lifetime opportunity.

4. VIRTUAL FLEET & LEASE OFFICES©

The road to a virtual sale is defined by ESP within VFLO© after working with Bob Butterworth, Attorney General of Florida, in 1994 on what is now the Millennium Digital Commerce Act (ESIGN, Pub.L. 106–229, 114 Stat. 464, enacted June 30, 2000, 15 U.S.C. ch. 96); and working in 1996 with Janet Reno on what is now Courts.gov under the Mike Love Doctrine:

Virtual Fleet & Lease Office

Serve Solutions to Auto Drivers Online with an ultra-high-tech Virtual Fleet & Lease Office®

With a VFLO[©] you can:

- 1. Help millions of auto consumers who cannot trade in the showroom.
- 2. Help businesses convert fleets to orthodox leases, saving millions.
- 3. Offer 100,000+ high-grade, low-cost, dream-car inventory daily.
- 4. Reduce the cost-of-sales to 1% of modern brick & mortar dealerships.
- 5. Reduce the average time-per-sale to 20% of traditional dealerships.
- 6. Earn more money in less time by providing lower prices & payments.
- 7. Obtain, train & maintain a NetWorkForce™ without cost or hassle.
- 8. Expand your market nationwide without any risk, hassle or expense.
- 9. Share your completed transactions with dealers for local delivery.
- 10. Help banks process your transactions; get paid immediately online.
- 11. Create you own short-cycle repeat business portfolio, which ensures your future regardless of then prevailing economic conditions.

Without one, you can't ...

"Dealership sales departments are finely-tuned mechanisms. Auto sales drive the US economy according to the US Department of Commerce. The amount-finance last year (\$1.75 trillion) was equal to 8.54% of the entire US GDP for last year; and was greater than the GDP of 187 of the 195 countries in the world. This makes licensed auto dealers and their staffs of professional auto salespersons the most important people to the entire global ecosystem. Their fleet & lease offices regularly post greater net revenue and more volume than any other department including parts, service, and body shop. The most lucrative FLO transactions by far are orthodox leases of pre-owned professional, commercial, municipal, household, and individual vehicles because:

• pre-owned vehicle leasing is the absolute lowest cost of private transportation,

- the profit margin is above average, but only a negligible fraction of the consumer savings,
- fair pre-owned leasing enables massive short-cycle repeat business for multiple profits,
- pre-owned lessees refer hundreds of friends, family members, and co-workers,
- pre-owned lease promotions generate a larger volume of auto sales and loan contracts,
- the available inventory of qualified, leaseable vehicles w/ full guarantee is 5-times greater than ever before,
- the gravy-market for pre-owned leasing is twice as big as the markets for new-vehicle and used-car sales combined,
- and, there is little-to-no competition for the entire pre-owned motor-vehicle lease arena.

So, why are we here? Historically, pre-owned orthodox lease transactions are far too complex and time-consuming to perform successfully in the retail showroom atmosphere. In addition to our Showroom Leasing Systems© for new and used vehicles, ESP Inc created the enterprise Virtual Fleet & Lease Office© as a business opportunity for individuals to have their own independent leasing company, retail dealership, and/or fulfill the needs of existing dealerships and banks as a professional outside sales source for a fair split of the profit created. Right now, most individuals can get a VFLO© with all its peripherals including essential software©, licenses, materials, training, and support, without an initial or monthly cost. What could be better than that?"

0	Open	OVERVIEW
		A unique business opportunity
I.	Open	ROAD TO A VIRTUAL SALE
		Eight steps to a virtual sale or lease are exemplified & compared to traditional auto sales practice
II.	Open	FEATURES & HIGHLIGHTS
		Key Elements, Communications, UVL Funding Sources, Virtual Sales Staff, Virtual Inventories
III.	Open	FAQ, ORDER DEMO
		Choose the topics of discussion & set up the time / date for an online demonstration and or phone conference
IV.	Open	COST & PROFIT ANALYZER (CPA)
		Interactive actuarial program to predict and guarantee your profit using a VFLO© as prescribed
V.	Open	EXAMPLE DOCS & SIGNUP KIT
		Customize & print an end used license agreement, lease, addendum, guarantees and/or lease application
VI.	Open	EMPLOYMENT
		Job descriptions, requirements, qualifications & application to gain employment in a VFLO©
VII.	Open	LEASE LENDER INFO
		Description of VFLO© lender software, services, availability and distribution
		Made in the USA by LOGIC-SPHERE SDG div. of E.S.P. Inc.
		History • Cause • Solutions • Employment • Dealer Participation • About Us
1		

180° from conventional dealerships who mass advertise, which requires a myriad of salespersons and support personnel to receive, collate, and dunk a low percentage of shoppers, VFLO© employees go after high-yield targets and low-hanging fruit with ultra-high-technology.

They build a life-long lasting short-cycle repeat business portfolio. Within that premise, consumer cost drops significantly, while fair and abundant profits are earned in less time with no hassle. The portfolio grows exponentially without the costs of advertising. Flat commissions are paid online as soon as the task is completed. Sellers' benefits of great paying employment are Ally's benefits.

VFLO© employees earn as they learn on live accounts and real vehicles. Section IV dictates earnings for the NetWorkForceTM which starts about 9-hours into initial training. The auto lease business is huge so the curricula includes on-the-job-training for 44-related positions if a student wants to go that far. See <u>Extemplar.org→.edu</u> for complete information. Exemplar University, a brand-new, old-school of higher education, can be an excellent addition to any organization and an additional profit center... A watershed, a boon, and an example to the nation of how providing education without tuition earns the highest return of revenue and wealth.

VFLO©'s create 1,000's of lucrative jobs for worthy people who need to work from a home office, and 100,000's of UVL's for dealers who cannot possibly obtain, or maintain, that business any other way. VFLO©'s are the only real channel for America to vent tsunamis of lease-return vehicles flooding our markets. VFLO©'s are enterprise entities, easily franchise-able, leaseable equipment, with their own corporate securities, royalties, and assets. VFLO©'s are complete with high-tech employment offices, dealer participation agreements, delivery-agent contracts, et cetera.

Within the provisions agreement ESP wishes to establish with FDIC Banks, distributing VFLO©'s and Showroom Selling System© can be a weighty source of additional revenue and equipment lease debt-securities. Operating one large wholly owned VFLO© is also discussed in the business plan.

www.vflo.world

Please visit and review the Virtual Fleet & Lease Office[®] for a full understanding. You do not have to turn on all the lights to see the titanic advantages. Section III contains an interactive FAQ and personal web meeting portal or contact us for an online meeting to review the VFLO[®] web site together, which you can record and distribute within your company^{*}. Email to <u>corp@esptech.world</u> or Call 317 663-9000 east, or 408 300-5900 west.

The web sites linked to this doc are guaranteed safe to visit by every national authority, over 4,500 commercial hosts, 120+ universities worldwide, and the Polar Bear Group lately among others. If your company has a moratorium on visiting new sites for security concerns, please visit our domains on a mobile device or otherwise get clearance so you do not miss this lifetime opportunity.

5. SELF-FUNDED DEPLOYMENT MECHANISM

180° from usual lease-lender startup programs where millions of dollars are required to establish the network and materials prior to turning a lick, the ESP deployment plan costs nothing and earns millions during the startup.

Of course, essential technology© and efficient procedures are the foundation for this statement. Vast pools of inventory are readily available due to the return of contrived NVL's. Ample self-funding, and attracting outside funding sources, is discussed below, section 9. In addition, the ESP domino training program ignites growth and maintenance of a trusted online workforce in parallel to sales, customer needs, repeat-business, and remarketing. The NetWorkForce[™] can grow to any size. It costs the company (or bank) nothing because the remote staff is paid full wages while their learn our craft.

Briefly, a certified ESP Auto Financial Adviser trains one Research Analyst to perform at least 10 leases (new business) per month. Then the AFA oversees the RA training a third person to lease 10. The 3rd then trains a fourth with the 2nd watching over, and so on. The VFLO© is fully staffed by the end of the first month with at least 10 RA's, 2 Senior Analysts, and optionally one Daily Operations Manager (DOM). Collectively, the staff produces100 leases per month, 1,200 per year at default profit settings, which earn \$2.3 million per year for the VFLO© owner who does not have a job task inside their Virtual Fleet & Lease Office©.

Shareholder net income from funding leases, profit from direct leasing like front margin, turbocharging funding, and other revenues are defined in the interactive profit projection spreadsheets, section 10.C below.

This article denotes a highly profitable venture from the beginning with no cost, no competition, no dependencies, and exponential growth. Even the cost of the ESP technologies and services are included as a per deal transaction fee. In effect, ESP's no-cost deployment plan gives investors the resources and revenue to acquire ESP down the road if they so desire.

More important, no-cost, high-income, fast-growth, platforms are easy to sail with unanimous board approval and support, especially when such assets enhance investors' core capabilities. The end-user companies are enabled to make full use of consumer, financial, education, and dealer services from an array of institutions without expense or risk to the ESP (or bank) shareholders.

Most important, commercial intellectual properties (CIP's) that create commerce at no cost to any party are recognized as "solution-grade" software by the government and investor communities. CIP's are plant production properties under rule 5 of the IRS code, therefore CIP's have line-item value on the ESP balance sheet. Solution-grade, along with "autonomous software" grading, drives the enterprise value of the ESP securities to astronomical proportions in no time. In this business plan, 80% of the ESP securities are apportioned to create orthodox, level-yield UVL funding and/or make guarantees of profitability to attract auto-lease financiers worldwide.

6. OVERSIGHT & LEASE FUNDING CLEARINGHOUSE

Throughout our careers as principal software engineers and auto-lease program copyright authors, we worked under the direction of the presidents of the world's largest banks and most successful lessors to solve problems in the funding chain-of-events.

Opposite of finance contracts, leases must meet full compliance and bank officer review before the seller is paid. This process takes several days, involves several people, and requires floorplan, or other vehicle financing, while the process is going on. If there is an error, as simple as one cent, the contract has to be returned, revised, and resigned by all parties.

In the case of GECAL, the largest auto-lessor in history, 95% of funding presentations had to be returned for this, that, or another error. In the old days, 75% of lease contracts were returned 3-times or more. Beside the enormous cost to the lease-lender, which actually raised GECAL's man hour rate by \$1.75 back then, the selling dealers were trapped in a void having issued the title to lender at the DMV, paid the vehicle off floor, and given the vehicle to the deserving lessee. When the problems ran into the subsequent month, and/or the residual changed, or the driver left the area and was not available for a witnessed re-sign, losses outweighed the prescribed profit. In some cases, lessees filed cases for misrepresentation and won clear title to the vehicle in court.

The highest level of exacerbation occurred when dealers faked signatures or fraudulently corrected the errors. When caught, the balance of the contract was due the lessor immediately and usually resulted in license revocation.

Many devices have been constructed to abate the indirect lease funding problems over the decades. Some of those remedies are strictly illegal and do not apply to this proposal, which we discuss in section 8 below – impenetrable crime protection layer. Most of those remedies are permanent solutions to temporary problems, therefore financially unwise, and cause a multitude of permanent problems down the road.

Of course, none of the problems with indirect funding exist in the direct leasing arena.

ESP's oversight solution is technical enablement of, and payments to, responsible human overseers prior to delivery of the leased vehicle. This position has the highest income in the ESP UVL ecosystem for guaranteeing the sovereignty of each lease. An Auto Financial Adviser is tantamount to a Financial Adviser in the securities and investment field because private transportation is by far the single-largest expense in life, business, government, or personal:

AutoEinancialAdvisers.com

REGISTRATION, TRAINING & CERTIFICATION PROGRAM

Auto Financial Advisers program placeholder ...

Enrollment

economic solutores guarantee leases with personal assets to earn personal assets...

Tra	aining		
under construction	on hold	phase	three

Certification

sole authorization to approve ESP funding...

<u>Registration</u> auto sales professionals elite association...

<u>HOME</u> • <u>ABOUT US</u> • <u>TERMS OF USE</u> • <u>SECURITY 1st • PRIVACY POLICY</u> • <u>CONTACT US</u>

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For that reason, a grand master certification from Extemplar University is required. An AFA can earn \$1,000's per day and hire subordinates under their license, but they remain responsible for contractual losses throughout the term of each lease they authorize. They may qualify for surety bonds, but their obligations are mostly guaranteed by funds or securities held in escrow by a fiduciary.

An additional opportunity for profit is presented to the Auto Financial Adviser in the form of monthly stipends from the lease payment stream for guaranteeing select lessees can terminate early without a loss.

Multilateral payments incurs multilateral responsibilities to every party for every lease they authorize, but the efficiency of ESP technology makes this position secure to the fault of dishonor, lack of integrity, or purposeful fraud.

In effect, the AFA function guarantees lender profit and eliminates the expense and workload of multiple compliance officers for a much lower operating cost and no worries.

7. REMARKETING SERVICES, EARLY & SCHEDULED TERMINATION

Full remarketing services through the Virtual Fleet & Lease Offices[©] are provide to all lenders in the ESP UVL Platform[©]. This is our duty (and our right) since ESP guarantees the residual value and/or funded the lease.

Remarketing lease return vehicles from early and scheduled terminations is a high-profit center when the cap cost was fair, the residual is correct, and the monthly amortization is level-yield. This is harvesting the rewards of the plan enacted at inception of each lease. VFLO©'s have retail and wholesale channels for vehicle disposal when the lessee elects not to purchase the vehicle.

- While we do not allow inequity roll-over to a subsequent lease, we do have a unique and profitable Deficit Elimination System[©] described on the <u>Sellers page at Auto Lease Auctions</u>.
- In addition to conventional retail sales and financing, ESP's technology extends vehicle disposal options, and lender revenue, by exploiting the lease assumption option under law. ESP leases allow multiple assumptions without joint liability to the preceding driver. Importantly, ESP Tech enables contractual changes on assumption to fully meet the requirements of the new driver.
- In addition to conventional wholesale disposal options, VFLO©'s have several high-tech lease
 promotions for wholesale auction listings like "lease-me" badges and interactive icons where
 dealer buyers can plan retail lease payment structures prior to bidding. Continuing fleet & lease
 sales services are included.
- The original Auto Lease Auction Listing[©] reappears in a special "Lease Take Over" category with the vehicle's historical data attached for shoppers' review.

Exponential portfolio growth ensues while the traditional high cost and worries of off-lease vehicle marketing are eliminated for the bank and their consumers.

In effect, the ESP UVL Engine's exhaust becomes its fuel.

8. IMPENETRABLE CRIME PROTECTION LAYER

Crimes do not compute. Crimes by buyers, sellers, lenders, and intermediaries are evident in ESP's numbered procedures. Crime awareness evolves from QCommLogs[©] and ESP v.Stat[©] notifications, originally created to feed back sales statistics, also expose crimes online. Communications and vital statistics are timestamped and corroborated by ESP's Apache server visit logs, Google Analytics, and MaxMind GeoIP. Further, public communications like email, texting, and phone calls place perpetrators on the device from where the cybercrime was committed.

Suspicion of an attempted financial crime in organic sales material triggers a mandatory report to authorities for an incident report number to protect the company from legal aggression for several responsibilities under law.

The possibilities of credit fraud and ID theft are eliminated by direct-to-the-bank lease applications with 3XeH encoding. Neither Dealertrack nor Route One are involved. VFLO© employees have zero access to application or person information, which also eliminates the cost of FACTA compliance.

To eliminate liabilities and provide legal defense against false claims of impropriety, none of our sites or programs employ cookies, data-miners, tracking, advertisements, or any code that penetrates the users' computer or its servers.

Program users, including buyers, sellers, dealers, and employees, are provided with corporate email addresses (POP) and corporate phone service free of charge to protect them from illegal aggression and interruptions online, at home, and at work.

Ineradicable data segregation is provided by password, username, a unique employee number (nnnn.nnn), an access level attached to the data request, which is also numbered and date-stamped. In other words, a Research Analyst can see only information on their own active accounts; a Senior Analyst can see only data of her RA's and her own accounts; a VFLO© owner can see active account data from her store and she can enable archived account data only if a registered request has been made for remarketing by the lessee or vehicle owner. This technology pinpoints computer invasion crimes if they ever exist. At length, ESP's servers do not contain sensitive information.

Employee theft, including cash, company property, trade-in vehicles, installed equipment, client lists, corporate IP, taxes, and human capital, is eliminated by an array of technology[©], event awareness, witness corroboration, electronically controlled procedures, and the AFA overseers. People only steal from their company when they cannot provide for themselves and think they can get away with it.

We will not show you everything in this document:

- At the height of the auto industry crisis in 2006 before news broke to the public, a study showed an average of \$100,000 was lost per year, per dealership to the collusion of submitting commission slips after issuing "we owes" (WO's) to customers, before submitting "repair orders" (RO's) to the service department. An example of technology to defeat the popular crime of employees extracting unearned commissions on uninstalled equipment is a trigger and lock whereby the addition of equipment to a buyer's order / lease agreement cannot be produced without an accompanying service order.
- Another example is a complex event processor (CEP) that prevents the crime of arbitrary taxation in States that charge up-front tax on lease, financing of lease taxes, and/or charge sales-tax on leased equipment... all offenses that disable trade and contort commerce at every level of the US ecosystem.
- Crime in the auto business is so prevalent, ESP was forced to develop an income for fighting it
 under law. Extemplar University curricula includes externships with full pay for solving and
 preventing crime online. Modern equipment includes high-tech detective devices, access to
 public information like PACER accounts, and e-filing queues in federal and local court systems.
 Most of the money comes from IRS F211 & SEC Whistleblower Awards. This is a required
 course for Virtual Fleet & Lease Office© Owner/Operators.

Overall, there is no reason for employee theft at an ESP entity. NetWorkForce[™] employees are expertly educated, equipped with an EOE lifetime opportunity, and paid far above average income. Each person sets their personal financial goals into the system[©], which returns an action plan to achieve them. Stall always has a chance for advancement. We also found the opportunity to remain at a level, or even digress, was more important to more people in search of a calm life. Every part of their financial well-being is accounted for including incorporation, income-taxation, SSA deposits, and a lucrative retirement plan. All of it is administered by Ex-U, or their participating University, who retains a fiduciary control throughout their working lifetime. The ESP corporate infrastructure and Internet framework is a society where people can govern themselves under law with a 2% cost, no workload, and no worries.

Infallible protection of our servers and commercial intellectual properties, without scare tactics that ward off good business and new opportunities, can be discussed with you at a later date after an indication of your interest in ESP's products and services is made.

Total crime awareness and effective crime prevention are the mass of ESP's crime protection. Reporting all attempted-crimes at every level, obtaining incident report numbers, and providing forensic evidence:

- freezes stolen assets,
- isolates criminals,
- obligates law enforcement,
- somewhat prevents retaliation for crime fighting,
- feeds the blockchain of official data as required by law,
- protects the company officers and assets from legal aggression by shareholders,
- frees victims to continue working on business financial progress,
- and establishes the victims' right to fight the crimes at a more convenient time.

Ancient council ensures following these procedures self-incarcerates criminals while velocity is gained for adequate impact in court. During these times of light, ineffective police protection for business crimes, and overboard protection of criminals' rights, corporate crime-fighting and asset recovery can take quite a long time.

ESP crime-fighters have legal latitude not afforded to government law enforcement registered under the UCR. We can, and do, make arrests under law. We cannot prosecute crimes ourselves, or benefit financially by trying a crime in civil court, but we can sue for damages. This not only starts the chain-of-events for asset recovery, but also provides the judge's ruling about criminal activity for a direct relationship with the prosecutors that cannot be ignored by their discretion under law.

On a later date, after we authorize a mutual NDA, we can discuss ESP's open cases in State and federal courts if they pertain to this platform, the auto lease industry, are categorized as weaponized economics, securities fraud, or publicly-thought-to-be unsolved international crimes.

In the meantime, after several decades of legal system programming, ESP continues work on a hybrid court system. Last year (2018) we established the Fair Vehicle Leasing Association, a 501c6 business league corporation - <u>www.fvla.org</u>, in part to regulate financial events in auto lease community as well as the entire US Economy.

ESP's employment office, accounting, payroll functions, and crime protection will be enhanced for the direct leasing vendors, serving-dealers, remote employees, and clients by enrollment in Ally's SmartCash® program. Ally's P2P banking applications can not only perform the lockbox functions, but also provide vital statistics, ET options, and upcoming maintenance info to drivers.

9. BRAND-NEW, OLD-FASHION FUNDING SOURCE FOR ORTHODOX LEASES

ESP is seeking a commercial arrangement and strategic partnership. Together, we have the ability and several good reasons to provide 80% of ESP corporate securities as collateral for funding of the preowned orthodox leases created by these systems[©]:

- 1. Expediency And Unfettered Market Control
- 2. Lowest Cost Of Funds
- 3. Freedom To Restore Pre-Owned Orthodox Leasing The Right Way In Due Course
- 4. Capture The Premium Market Share First
- 5. Return On Investment is 139% (front profit & monthly income)
- 6. Rapid Growth of Enterprise Value Spawns More Funding & Dividends
- 7. Proof of Concept to Successive Investors
- 8. Provide Guarantees For Residual Values And Profitability
- 9. Sustain The Pre-Owned Orthodox Lease Industry (forever)
- 10. Obtain Control And Help The Industry And The US Economy

ESP recognizes and appreciates the need for joint, transparent management of the assets and the funds. We propose you appoint strategic (Series 6) managers to work with the ESP founders to grow the funds to the maximum amount in the full view of the stockholders. ESP's 45th-Year Pro Forma projects 139% (EBT) ROI from used motor-vehicle leasing alone. Shareholders expect the value of their stock to escalate rapidly for personal growth and their involvement with the corporation's futures.

ESP's Business Plan (separate document) begins with the most profitable course of conduct, yet maintains, and enhances, all optional channels of funding and growth for the future, when ESP funding is maxed out.

10. INDUSTRY ANALYSIS 2020

A. Indirect vs direct leasing. Why not both?

The history of *direct* transportation leasing dates back to 1750 BC. As you probably know, *indirect* auto-leasing started in 1972 at Security Pacific with provisions from Jim Aiken & family, a.k.a. Automotive Lease Group. The main reason for inventing indirect leasing was setting the residual value at a marketable amount.

Indirect auto leasing through auto dealerships can be profitable only if the residual values, vehicle inspections, amortization, terms, conditions, early-termination payoffs, and every party to every transaction are fair, honest, and equitable. Unearned income, improprieties, and unorthodox leases can only exist in the indirect leasing stadium.

Direct leasing is <u>always</u> doubly profitable – at least. 180° from indirect leasing, *direct* leases create fair and abundant profit up front in addition to the lease payment stream; they involve fewer people and take much less time, which generates massive savings for both lessees and lessors – even if the front profit is paid out; direct lessors have eminent control of each employee and every transaction from the beginning and throughout, which is the dominating control factor in the industry; risk is mitigated 100% except for the residual values, which are 100% guaranteed by ESP and RVI. No competition – no bank anywhere in the USA is practicing *direct* leasing, and no one is offering UVL in any form.

Ironically, profitable *indirect* UVL is enabled by the combination of *direct*, level-yield, orthodox, used-vehicle leasing with ESP's essential education, services, and technologies[©]. Only the ESP UVL Platform[©] can aggregate net profit, consumer savings, and communal benefits:

- elimination of the cost of the 1^{st} year auto devaluation (~32%)
- initial margin (doubling profit)
- substitution of fair monthly use-tax for expensive sales-tax
- elimination of indirect auto leasing costs
- elimination of marketing and merchandising costs
- elimination of program marketing & management costs (of dealers)
- elimination of compliance and funding costs by melding
- switching of the usually high cost of remarketing to VFLO© profit
- mass short-cycle repeat business
- vent for tidal-waves of new-vehicle lease returns
- remote employment & social-economic impact, etc.

B. Orthodox lease meaning and value

Until 1985, all leases worldwide were an orthodox ("order of the ox", Tribe of Ephraim) payment structure, which contains an equitable residual, a level-yield monthly amortization payment portion, consistent monthly lease-charge payment portion, and use-tax based on the monthly payment. An orthodox lease is an annuity-due; down-payments are not required, or desired; contractual mileage allowance meets the driver's needs; a fair amount is charged for over-miles; multiple, full, legal lease assumptions are allowed; remaining lease-charges are removed on early termination; early and end-of-term purchase options are for the amortized balance or the residual value with only a small, contractual processing fee allowed. Orthodox leases enable and encourage trade in the big auto ecosystem.

Unorthodox new vehicle leases began with two models (Holiday Lease) in the mid 1980's as a drastic measure by domestic manufacturers to combat Asian auto manufacturers' market encroachment with superior, longer-lasting products and very low import tariffs. Unorthodox leases are unfair to the lessor, dealer/vendor, the lessee, and the industry economy.

Unorthodox leases are barely legal under the 2010 Truth in Leasing Disclosure Act, but strictly illegal under the Truth in Leasing Act of 1976, and all Truth in Lending Laws. Monthly capital cost reduction (amortization) comes AFTER all interest, tax, and add-on fees have been paid, the residual is too high, users' mileage is restricted, early termination payoff amount is sum of the remaining payments including interest, tax, and the taxed-residual-value. Today, for all but a few, unorthodox new-vehicle leases remain the "norm" and have become "the only" new-auto-lease resource.

Forward-thinkers with historical insight recognize financial inequities in the world's largest consumer finance business created titanic opportunity for the problem solvers who include a harmonious solution for those that created the problems.

The Fair Vehicle Leasing Association, <u>fvla.org</u>, a 501c6 leasing league corporation, defines the history of inordinate leasing, the types, the economic effect, and provides a platform for restoration of good, fair level-yield leasing in a fun and profitable atmosphere beginning with the ESP UVL plateau.

C. Whole and most-desirable market analyses

As you already know, auto finance & leasing is the largest consumer finance business in the world. The amount-finance last year was equal to 8.54% of the entire 2018 US GDP and was greater than the GDP of 187 of the 195 countries in the world. By the numbers, candidates for fair used vehicle leasing in the US are the greatest part of the market.

ESP's POOL©, a direct leasing platform, counts dealers' and auctions' used-cars for sale and the owners of all 248M registered vehicles on the road today, including originally new-vehicle lessees who are now driving used vehicles. Also by the numbers, but known to very few, fair pre-owned orthodox leasing is by far the most lucrative transaction and simultaneously the absolute lowest consumer cost of motorized private transportation.

The best market for POOL© is twice as big as the combined markets for new & used vehicle financing and new-vehicle leasing. For practical application, ESP divided the market into two categories: competitive sales that disrupt national auto business usually indirect, approximately 19%; and the much larger "unserved" direct sectors where the Bank has no competition for consumers, leaseable vehicles or personnel, which is about 79% of the whole.

We further reduced that attainable market by 50% to abate transactions in States with unfair lease-tax regulation, for undesirable lessees, and to eliminate business on older, high-mileage and raggedy vehicles. Applying the 2018 new-vehicle lease ratio of 27% renders a group of 11.5M fully-qualified POOL© candidates available on a daily basis.

Factoring in variables of the prevailing economy, consumer inequity ratios, available inventory, NVL market share, most productive lease rate, and current consumer psychology, restoration of pre-owned orthodox leasing should begin with C-minus to B credit-tier clients on 2010 - 2018 vehicles in above average condition with 50K or less miles.

ESP systems© actually grade each account with a folder-number and a ready-able-willing (RAW) at inception and on progression:



The accounts are organized in the WorkQueue© with the most viable (closest to close) at the top, so the assigned analysts know which accounts to process first as they start their work session. This example is from a top-level analyst who has permission to manually adjust the RAW and folder classifications.

D. Profit types and projections

An interactive 45th-Year Projection Spreadsheet is available to investors online. This example is of a slow start with 20 remote Research Analysts, 4 Senior Analyst, and 1 Daily Operations Manager producing 200 leases per month for 3 months. The staff doubles as each trains another over 90 days.

The variables include an average cap-cost of \$26,899, 3.37% APR cost of funds, and an average leaserate comparable to 7.52% APR. Upper-left rows demonstrate shareholder (EBT) of "A-Leases", 135.22% ROI:

1	Month	1	2	3	4	5	6	7	8
2	Year 1	1	2	3	4	5	6	7	8
3	VFLO©'s	2	2	2	4	4	4	8	8
4	A-Lease Month Volume	200	200	200	400	400	400	800	800
5	A-Lease Total Volume	200	400	600	1,000	1,400	1,800	2,600	3,400
6									
7	A-Lease Acquisition	\$5,379,800	\$10,759,600	\$16,139,400	\$26,899,000	\$37,658,600	\$48,418,200	\$69,937,400	\$91,456,600
8									
9	Total Payments Income	\$67,070	\$134,140	\$201,210	\$335,350	\$469,490	\$603,630	\$871,910	\$1,140,190
10	Total Margin Income	\$1,024,384	\$1,024,384	\$1,024,384	\$2,048,768	\$2,048,768	\$2,048,768	\$4,097,536	\$4,097,536
11	Total Income	\$1,091,454	\$1,158,524	\$1,225,594	\$2,384,118	\$2,518,258	\$2,652,398	\$4,969,446	\$5,237,726
12	Cost Of Sales	\$588,292	\$588,292	\$588,292	\$1,176,584	\$1,176,584	\$1,176,584	\$2,353,168	\$2,353,168
13	Cost of Funding + Admin [†]	\$17,070	\$26,640	\$36,209	\$55,349	\$74,488	\$93,628	\$131,907	\$170,186
14	Amortization Paid	\$43,108	\$86,216	\$129,324	\$215,540	\$301,756	\$387,972	\$560,404	\$732,836
15	Cash Profit EBITDA Month*	\$442,984	\$457,377	\$471,769	\$936,645	\$965,430	\$994,214	\$1,923,967	\$1,981,536
16									
17	Total Payments Income PTD	\$67,070	\$201,210	\$402,420	\$737,770	\$1,207,260	\$1,810,890	\$2,682,800	\$3,822,990
18	Adj Lease Securities FV	\$6,773,456	\$13,479,842	\$20,119,158	\$33,464,860	\$46,676,422	\$59,753,844	\$86,244,038	\$112,465,952
19	Amortization Paid PTD	\$43,108	\$129,324	\$258,648	\$474,188	\$775,944	\$1,163,916	\$1,724,320	\$2,457,156
20	Adj Acquisition Debt FV	\$5,336,692	\$10,630,276	\$15,880,752	\$26,424,812	\$36,882,656	\$47,254,284	\$68,213,080	\$88,999,444
21									
22	A-Lease Fees Paid PTD	\$10,718	\$32,154	\$64,309	\$117,899	\$192,926	\$289,389	\$428,725	\$610,933
23	A-Lease Fee EBITDA FV	\$760,986	\$1,511,254	\$2,250,803	\$3,740,621	\$5,209,002	\$6,655,947	\$9,603,427	\$12,508,035
24									
25	Total Cash Profit EBITDA PTD	\$442,984	\$900,361	\$1,372,130	\$2,308,775	\$3,274,205	\$4,268,419	\$6,192,386	\$8,173,922
26	A-Lease Net Worth w/Margin Profit	\$1,203,970	\$2,411,614	\$3,622,933	\$6,049,395	\$8,483,206	\$10,924,366	\$15,795,813	\$20,681,957
27	A-Lease Net Worth	\$760,986	\$1,511,254	\$2,250,803	\$3,740,621	\$5,209,002	\$6,655,947	\$9,603,427	\$12,508,035
28									

The next rows down illustrate the turbo-charging effect of using the front profit margin and lease-fees from direct leasing to fund wholly owned leases, "B-Leases", and the combination of A + B leases which raise the ROI to 137.88%:

1	Month	1	2	3	4	5	6	7	8
2	Year 1	1	2	3	4	5	6	7	8
29	B-Lease Month Volume	16	18	19	37	39	42	76	83
30	B-Lease Total Volume	16	34	53	90	129	171	247	330
31									
32	B-Lease Acquisition	\$430,384	\$484,182	\$511,081	\$995,263	\$1,049,061	\$1,129,758	\$2,044,324	\$2,232,617
33	Slush Cash Difference*	\$12,600	\$16,048	\$17,386	\$7,970	\$25,197	\$7,952	\$26,519	\$13,985
34	Payments Income	\$5,366	\$11,402	\$17,774	\$30,182	\$43,260	\$57,345	\$82,831	\$110,666
35	Total Margin Income	\$81,951	\$92,195	\$97,316	\$189,511	\$199,755	\$215,121	\$389,266	\$425,119
36	Total Income	\$99,917	\$119,644	\$132,476	\$227,663	\$268,212	\$280,417	\$498,617	\$549,770
37	Cost Of Sales + Admin	\$47,063	\$52,946	\$55,888	\$108,834	\$114,717	\$123,541	\$223,551	\$244,141
38	Administration [†]	\$10,000	\$10,000	\$10,000	\$10,000	\$10,000	\$10,000	\$10,000	\$10,000
39									
40	Quit Now Cash*	\$42,853	\$56,698	\$66,588	\$108,829	\$143,496	\$146,876	\$265,066	\$295,629
41									
42	B-Lease Fees Paid PTD	\$5,366	\$16,768	\$34,541	\$64,723	\$107,983	\$165,328	\$248,159	\$358,825
43	B-Lease Securities FV	\$541,876	\$1,146,122	\$1,778,198	\$3,013,514	\$4,304,157	\$5,683,322	\$8,199,891	\$10,928,043
44									
45	B- Lease Net Worth	\$584,730	\$1,202,820	\$1,844,786	\$3,122,343	\$4,447,652	\$5,830,198	\$8,464,956	\$11,223,672
46									
47	POOL© Net Worth	\$1,345,716	\$2,714,073	\$4,095,590	\$6,862,964	\$9,656,654	\$12,486,145	\$18,068,383	\$23,731,707
48									
49	Total Leases Volume	216	434	653	1,090	1,529	1,971	2,847	3,730
50	Total Lease Securities	\$7,315,332	\$14,625,964	\$21,897,356	\$36,478,374	\$50,980,579	\$65,437,166	\$94,443,929	\$123,393,995

The costs of sales and administration are purposely high and padded for conservatism. The COS includes everything from technology[©] and customer origination to remarketing and repeat-business portfolio management. All of these variables are adjustable, but they are set to achieve ESP's social-economic goals, which seem to align with Ally's social impact initiatives. We believe early and continuous investment in human capital will sustain the platform long after we truly retire:

1	Month	1	2	3	4	5	6	7	8
2	Year 1	1	2	3	4	5	6	7	8
58	VFLO©'s	2	2	2	4	4	4	8	8
59	VFLO EMP	26	26	26	52	52	52	104	104
60	VFLO	\$210,600	\$212,550	\$213,525	\$426,075	\$428,025	\$430,950	\$854,100	\$860,925
61	PROJECT TO DATE;	\$210,600	\$423,150	\$636,675	\$1,062,750	\$1,490,775	\$1,921,725	\$2,775,825	\$3,636,750
62	Delivering Dealer*	\$135,000	\$136,250	\$136,875	\$273,125	\$274,375	\$276,250	\$547,500	\$551,875
63	PROJECT TO DATE;	\$135,000	\$271,250	\$408,125	\$681,250	\$955,625	\$1,231,875	\$1,779,375	\$2,331,250
64	VFLO Rate Part	\$142,875	\$144,198	\$144,860	\$289,058	\$290,381	\$292,365	\$579,439	\$584,069
65	PROJECT TO DATE;	\$142,875	\$287,074	\$431,933	\$720,991	\$1,011,372	\$1,303,738	\$1,883,177	\$2,467,246
66	Lse Clearinghouse	\$4,320	\$4,360	\$4,380	\$8,740	\$8,780	\$8,840	\$17,520	\$17,660
67	PROJECT TO DATE;	\$4,320	\$8,680	\$13,060	\$21,800	\$30,580	\$39,420	\$56,940	\$74,600
68	AFA Oversight	\$32,400	\$32,700	\$32,850	\$65,550	\$65,850	\$66,300	\$131,400	\$132,450
69	PROJECT TO DATE;	\$32,400	\$65,100	\$97,950	\$163,500	\$229,350	\$295,650	\$427,050	\$559,500
70	ESP Fee	\$64,800	\$65,400	\$65,700	\$131,100	\$131,700	\$132,600	\$262,800	\$264,900
71	PROJECT TO DATE;	\$64,800	\$130,200	\$195,900	\$327,000	\$458,700	\$591,300	\$854,100	\$1,119,000
72	Software Division	\$21,600	\$21,800	\$21,900	\$43,700	\$43,900	\$44,200	\$87,600	\$88,300
73	PROJECT TO DATE;	\$21,600	\$43,400	\$65,300	\$109,000	\$152,900	\$197,100	\$284,700	\$373,000
74	Lse League	\$10,800	\$10,900	\$10,950	\$21,850	\$21,950	\$22,100	\$43,800	\$44,150
75	PROJECT TO DATE;	\$10,800	\$21,700	\$32,650	\$54,500	\$76,450	\$98,550	\$142,350	\$186,500
76	University	\$10,800	\$10,900	\$10,950	\$21,850	\$21,950	\$22,100	\$43,800	\$44,150
77	PROJECT TO DATE;	\$10,800	\$21,700	\$32,650	\$54,500	\$76,450	\$98,550	\$142,350	\$186,500
78	Church	\$2,160	\$2,180	\$2,190	\$4,370	\$4,390	\$4,420	\$8,760	\$8,830
79	PROJECT TO DATE;	\$2,160	\$4,340	\$6,530	\$10,900	\$15,290	\$19,710	\$28,470	\$37,300
80	Total This Month	\$635,355	\$641,238	\$644,180	\$1,285,418	\$1,291,301	\$1,300,125	\$2,576,719	\$2,597,309
81	COS SUM TO DATE:	\$635,355	\$1,276,594	\$1,920,773	\$3,206,191	\$4,497,492	\$5,797,618	\$8,374,337	\$10,971,646

This particular example of a slow ramp-up schedule stops growing at 27-months, then continues with 7,800 remote employees rendering 60,000 premium leases per month. Continuing that way for a total of 60-months produces \$18.6 billion net worth with \$12 billion of it as wholly owned lease-debt-securities:

55	56	57	58	59	60	Month
7	8	9	10	11	12	Year 6
\$12,629,707,160	\$13,029,635,832	\$13,430,666,744	\$13,832,799,894	\$14,236,035,283	\$14,640,372,911	A-Lease Net Worth w/Margin Profit
\$5,818,518,011	\$5,940,350,689	\$6,058,967,931	\$6,174,369,737	\$6,286,556,107	\$6,395,527,041	A- Lease Net Worth
15,391	15,774	16,162	16.556	16.954	17.359	B-Lease Month Volume
335,937	351,711	367,873	384,429	401,383	418,742	B-Lease Total Volume
\$414,002,509	\$424,304,826	\$434,741,638	\$445,339,844	\$456,045,646	\$466,939,741	B-Lease Acquisition
\$13,753	\$10.854	\$13,745	\$2.050	\$13,384	\$1,645	Slush Cash Difference*
\$112,656,473	\$117,946,284	\$123,366,211	\$128,918,265	\$134,603,789	\$140,425,130	Total Payments Income
\$78,831,471	\$80,793,166	\$82,780,471	\$84,798,508	\$86,837,032	\$88,911,409	Total Margin Income
\$191,501,696	\$198,750,304	\$206,160,426	\$213,718,823	\$221,454,205	\$229,338,184	Total Income
\$45,272,011	\$46,398,590	\$47,539,877	\$48,698,812	\$49,869,513	\$51,060,804	Cost Of Sales + Admin
\$10,000	\$10,000	\$10,000	\$10,000	\$10,000	\$10,000	Administration [†]
\$146,219,685	\$152,341,714	\$158,610,550	\$165,010,011	\$171,574,692	\$178,267,380	Quit Now Cash*
\$1,639,452,708	\$1,757,398,992	\$1,880,765,203	\$2,009,683,468	\$2,144,287,257	\$2,284,712,387	B-Lease Fees Paid PTD
\$9,850,476,206	\$10,272,042,208	\$10,701,458,903	\$11,138,799,380	\$11,584,066,980	\$12,037,365,305	B-Lease Securities FV
\$9,996,695,891	\$10,424,383,921	\$10,860,069,453	\$11,303,809,391	\$11,755,641,672	\$12,215,632,685	B- Lease Net Worth
\$15,815,213,902	\$16,364,734,610	\$16,919,037,384	\$17,478,179,129	\$18,042,197,780	\$18,611,159,726	POOL© Net Worth
2,322,537	2,398,311	2,474,473	2,551,029	2,627,983	2,705,342	Total Leases Volume
\$66,240,723,404	\$68,028,119,896	\$69,803,246,081	\$71,566,175,048	\$73,316,910,138	\$75,055,554,953	Total Lease Securities

These projections do not include revenue from leasing UVL systems[©] to other banks, leasing the Showroom Selling Systems[©] to dealers, or revenue from ESP securities management.

Auto Lease Portfolio Management includes discounting blocks of debt-securities for more cash than the original cap-cost, then reinvesting the revenue in more preowned auto leases (PAL), which grows the portfolio at a phenomenal rate while maintaining monthly income for servicing all of the sold accounts. In this example, we use a generous discount rate equal to 4.00% APR on a startup \$5.6M initial investment block subjected to 6 rounds of discounting, which regenerates \$18,783,805 in 1-year, at least 335% EBT PV ROI and 395% EBT FV ROI:

Months	2	4	6	8	10	12	
VFLO EMP	27	33	40	49	60	74	
Start Up Funding	\$5,600,000	6,783,143	8,259,747	10,104,305	12,384,166	15,232,682	
A-Lease Month Volume	208	252	307	375	460	566	
Managing leases	208	460	767	1,142	1,602	2,168	
Slush	-\$5,008	-\$4,595	-\$1,754	-\$17,180	-\$10,626	-\$7,848	47,011
A-Lease Acquisition	\$5,594,992	\$6,778,548	\$8,257,993	\$10,087,125	\$12,373,540	\$15,224,834	
First payment income	\$75,964	\$167,997	\$280,116	\$417,070	\$585,066	\$791,775	
Total Margin Income	\$790,192	\$957,348	\$1,166,293	\$1,424,625	\$1,747,540	\$2,150,234	14.12%
Total Income	\$866,156	\$1,125,345	\$1,446,409	\$1,841,695	\$2,332,606	\$2,942,009	
Cost Of Sales Staff	\$510,640	\$618,660	\$753,685	\$920,625	\$1,129,300	\$1,389,530	
Cost Admin†	\$20,000	\$20,000	\$20,000	\$20,000	\$20,000	\$20,000	
Management Income	\$30,000	\$30,000	\$30,000	\$30,000	\$30,000	\$30,000	
First Month Amortization	\$44,832	\$99,148	\$165,319	\$246,147	\$345,295	\$467,291	
Cash Profit EBITDA Month*	\$260,683	\$357,536	\$477,405	\$624,923	\$808,011	\$1,035,189	18.50%
Adj Lease Securities FV	\$7,760,461	\$9,402,097	\$11,454,142	\$13,991,216	\$17,162,559	\$21,117,409	
-	\$8,021,145	\$9,402,097	\$11,931,547	\$14,616,139	\$17,102,559	\$22,152,598	205.049/
Net Worth Cash & FV	\$6,522,460	\$7,902,211	\$9,626,900	\$11,759,243	\$14,424,671	\$17,748,617	395.94%
PV offering 4% discount rate							225 720
Net Worth PV	\$6,783,143	\$8,259,747	\$10,104,305	\$12,384,166	\$15,232,682	\$18,783,805	335.73%
						0104 600	

Rapid growth enables ESP to liquefy its assets under law, then use our corporate stock as collateral for more PAL funding in our portfolio management model. \$300M is a small amount in the auto finance & lease industry where consumers spend in excess of \$2.4B per day:

Months	24	48	72	96	120	144	
VFLO EMP	1450	1770		2668	3288	4060	
Start Up Funding	\$300,000,000	366,311,601	448,992,890	551,984,216	680,271,326	840,012,073	
A-Lease Month Volume	11,152	13,618	16,691	20,520	25,289	31,228	
Managing leases	11,152	24,770	41,461	61,981	87,270	118,498	
Slush	-\$22,352	-\$1,019	-\$21,681	-\$16,736	-\$22,515	-\$10,101	94,403
A-Lease Acquisition	\$299,977,648	\$366,310,582	\$448,971,209	\$551,967,480	\$680,248,811	\$840,001,972	
First payment income	\$4,072,822	\$9,046,252	\$15,141,972	\$22,636,081	\$31,871,877	\$43,276,655	
Total Margin Income	\$42,366,448	\$51,734,782	\$63,409,109	\$77,955,480	\$96,072,911	\$118,635,172	14.12%
Total Income	\$46,439,270	\$60,781,034	\$78,551,081	\$100,591,561	\$127,944,788	\$161,911,827	
Cost Of Sales Staff	\$27,378,160	\$33,432,190	\$40,976,405	\$50,376,600	\$62,084,495	\$76,664,740	
Cost Admin†	\$20,000	\$20,000	\$20,000	\$20,000	\$20,000	\$20,000	
Management Income	\$30,000	\$30,000	\$30,000	\$30,000	\$30,000	\$30,000	
First Month Amortization	\$2,403,702	\$5,338,926	\$8,936,504	\$13,359,385	\$18,810,176	\$25,541,059	
Cash Profit EBITDA Month*	\$16,607,408	\$21,959,918	\$28,588,172	\$36,805,576	\$47,000,117	\$59,656,028	19.89%
Adj Lease Securities FV	\$416,080,116	\$508,086,354	\$622,739,708	\$765,599,353	\$943,530,314	\$1,165,113,869	
Net Worth Cash & FV	\$432,687,524	\$530,046,272	\$651,327,880	\$802,404,929	\$990,530,431	\$1,224,769,897	408.29%
PV offering 4% discount rate	\$349,704,193	\$427,032,972	\$523,396,044	\$643,465,750	\$793,011,956	\$979,246,999	
Net Worth PV	\$366,311,601	\$448,992,890	\$551,984,216	\$680,271,326	\$840,012,073	\$1,038,903,027	346.33%

Early (PPM) investors own a percentage of a much bigger portfolio without further investment. These amounts are in addition to equipment (software[©]) lease income, service fees, and do not include other PAL funding, which may have a cost per annum. This example of initial portfolio management calculation does not include a cost of funds. The leveraged ESP securities are worth quite a bit more when they exit the warehouse.

According to Kiplinger research, the consistent, autonomous ROI from direct used vehicle leasing alone is probably the best annualized return in the history of the US Stock Market. ESP requires om leasing software, providing services, and other revenue streams that drive astronomical stock value.

E. Consumer benefits and savings cause mass short-cycle repeat business

Private transportation is far-and-away the single-largest expense in any individual, household, or business budget. ESP's technologies© take the guesswork out of the initial decision to lease, finance, or pay cash for each vehicle, and provide equitable flexibility to switch or adjust auto financial plans as driving needs change.

The ESP PAL System[©] eliminates the higher costs of private transportation including:

- initial new vehicle devaluation ($\approx 32\%$)
- down payments and up-front sales-tax
- sales agency: pack, lot financing, overhead, insurance & advertising
- sales staff: commissions, rate markup, mistakes, hassle, and wasted time
- below wholesale trade-in allowances
- trade deficits (inequity)
- high finance payments ($\approx 293\%$ more than PAL)
- high new-vehicle lease payments ($\approx 219\%$ more than PAL)
- unfair NVL payoff/purchase options, early or end-of-term
- being upside down, inability to trade as needed
- highest cost: maintenance & repairs during the driving term

As never before, consumers are provided with the tools and knowledge to construct their own deals online from the comfort of their computer console, in their own time-frame; and, they have 24/7 access to help from sophisticated, unbiased VFLO© analysts. 45 years of records prove an average household can increase their monthly buying-power by 29% to 31% by converting auto financial equity and deficits to use-value-payments.

Moreover, a series of financially flexible auto-transactions concatenate \$200,000 to \$350,000 in

savings over an average driving lifetime. A car doesn't know how it is being paid for; the use-value is the same regardless of ownership. The higher costs of maintenance and repairs are also eliminated. The savings are much better spent on appreciating assets like real estate, retirement, and business ownership. This education fits with idealistic economists, green machines, and resource preservation.

The UVL platform is also a solution for about twenty-seven million American drivers who are so buried in their current car they cannot trade when they want to or need to. The Deficit Elimination System[©] described on the Sellers page at ALA provides a way to get out without a loss, cost, or contingent liability under law – regardless of the amount of inequity – without cheating the lender/lessor. Unlikely in common thinking, but true, DES[©] provides the overall most profit to the sellers, remote employees, and the lease-lender.

Equitable private owners and lessees can also also list their vehicles for sale <u>or lease</u> at a fair price on <u>www.AutoLeaseAuctions.com</u>. Optionally, they can employ the services of the NetWorkForceTM for a nominal cost. Three induction forms for trades, and 3 forms for sales, are provided on the Seller's page. Collaboration with licensed dealers, and their clientele happen on a separate form-set that ensures account ownership and payment to the sellers' personnel. How much business will spin-off a relationship for leasing with <u>www.gatewayclassiccars.com</u>?

All accounts, regardless of origin or classification, produce a considerable profit for the Platform. Fair, level-yield, orthodox leases generate a multitude of wholesome transactions in succession. It starts and ends well for shareholders with the fair and equitable treatment of every account and each time drivers come around. Only ESP can provide the technical tools and essential services to make it happen.

F. Unprecedented dealer services, 4 new dealer profits

The discontinuations of Ally's pre-owned vehicle SmartLease® and Credit Union Leasing of America's used-car leasing program puts the used-vehicle leasing industry at ground zero again. Which is good because dealers have inherent problems with the practical application of used vehicle leasing in the showroom.

Another first, worthy dealers can outsource fleet & lease sales tasks for a super high yield, at absolutely no cost, no work, no risk, and no interruptions to their showroom sales schedule. Used Vehicle Leasing is the crown-jewel with dual earnings from margin and no-charge-back rate participation. Plus, fair application of UVL generates nearly 100% short-cycle repeat business for their dealership.

The ultra-high-tech VFLO© platform ensures "electronic dedication" of assigned remote staff to the

contracted dealership. VFLO© staff members are paid flat commissions and prices are computergenerated. An external fleet & lease office is logical, more economical, and much more efficient by the numbers with 24/7 hours of operation, greatly expanded market, purchasing geography, and precision merchandising that also protects their local sales investment.

If the car is not on their lot, or the transaction is long-distance, the remote staff always has the time to locate dealers' clients' dream-cars in specific colors, with specific equipment. In today's auto sales industry, success requires continuous, concentrated effort in the retail, wholesale, remarketing, commercial, municipal, and professional arenas. Only the VFLO© salespersons have the dedication, technology, know-how, and contacts to do so.

A business in itself, the Deficit Elimination System[©] was invented to convert a significant volume of dealers' dead-deals into profitable leases. No sales staff member is ever exposed to client information because lease applications and FACTA compliance is performed electronically, directly with The Bank. Activity is monitored through a DeskingQueue[©] where dealers approve every transaction.

Dealers' remote fleet & lease operations can grow to any size. Promoting fleet & pre-owned leasing generates a large volume of retail sales from the higher-grade commercial and professional market sectors. Dealers may move an analyst into their dealership or move dealership staff to the VFLO©.

In addition as an option, dealers may elect to invest unused profit in direct, wholly-owned leases through ESP's Pre-Owned Orthodox Lease[©] funding, lock-box, & administration system[©]. POOL[©] amplifies profit and defers taxes while rapidly building net worth. Liquidity can be obtained by using the lease securities as chattel paper. <u>www.esptech.world/dealers</u>

In addition to a remote supplemental leasing service, Auction dealers can sell vehicles to the new direct UVL platform for higher prices than average wholesale. All purchases are for presold, pre-approved lessees. Dealers can earn \$1,000 for delivering long-distance leases and gain income for providing service on the vehicle during the lease. The dealer participation agreement (DPA) is located here: www.esptech.world/dlrreg. At last, ESP has a complete list of products for retail and wholesale dealers and auctions useful in the indirect UVL arena: www.esptech.world/products.

G. Auto lease investors' POOL© Fund control queue and financial attractions

"POOL" stands for pre-owned orthodox lease" in our case which is consistent with our copyright. The POOL© Fund mechanism is quite different than any other auto-lease financier's program. Think of portfolios inside a portfolio.

Warrants

Can we build one for you?

A legitimate reoccurring income you can be proud of. Like a goldmine without a bottom.

Pre-owned orthodox leasing is a powerful solution for the economic problems we face today. The computer applications, ample inventory, and expert manpower are in place, which presents an enormous opportunity for orthodox lease lenders. ESP is liquefying its assets to fund auto leases as a lender and provide additional residual value insurance to UVL financiers. We want to take part in this self-perpetuating income for our shareholders, provide financiers with a model lease-clearinghouse, sustain no-cost lease-program distribution, and be a source for investment in auto-lease bundles.

ESP developed technology to obtain, maintain, sustain, and grow the ideal lease portfolio. Each of the financiers have a different description of "ideal", so we segregated investment by number so each of us can control the market we invest in at a single rate, through a single process, one lockbox, utility collection, protection, minute reporting, remarketing, et cetera:

NetWorkForce IRT: Anthony Robert Goodhardt, Software Engineer

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Unwittingly, we created an Auto Lease Investors Queue (and services) that maximizes return, minimizes expense, profitably solves the problems created by restructured NVL's, and eliminates the

risk for all types of auto lease financiers.

In example, Asbury Automotive can invest in only leases of their groups' inventory; Mercedes-Benz Financial can invest in only their lease-return products; Individuals can invest in only a few vehicles, which sustains future income for their family; and so on.

This CIP is particularly useful to ESP shareholders in a quest of national and worldwide investment. Deeper than that, POOL[©] investors are unilaterally protected from another financial collapse, which can easily be caused in a minute by:

- Foreign investors' claim of fraudulent residuals and other offenses under the ITT.
- A class suit for fraud against any (of many) NVL lessors for violations of fair lending laws.
- Continued ignorance of the tsunamis of lease-return vehicles flooding the markets.

Conversions of international investors in NVL to guaranteed UVL are warranted under fear the US Administration will default on the ITT guarantees as they are historically prone to do.

Any investor who does not recognize the factual revolving of money, wealth, and human capital in the world's largest consumer finance business is probably not a good member of the future UVL investors' society.

G. Profound positive affects on the US economy

According to the US Department of Commerce, auto sales and leasing drives the US economy. US auto loans and leases are the largest consumer finance business in the world equal to 8.54% of the USA GDP. All but one State derives most of its taxes from automotive sales, finance and leasing. The auto industry is also the largest employer in the USA. For every manufacturer employee, at least six more are employed by vendors. Franchised auto dealerships are the nations seventeenth-largest employers by themselves.

Every USA economic recovery in history starting with the great depression has been lead by automotive sales, which enables manufacturing, stable employment, and mass financing. Conversely and unfortunately, several economic crises and hundreds of top-level bankruptcies are the result of financial misconduct, worldwide fraud, and consumer deception in the auto industry.

Although obscured and seldom mentioned, heterodox new-vehicle leases with errant amortization, deviated termination policies, and elevated residual values, are a major cause of the prevailing economic conditions – and an impeding auto-industry crisis. Contrived new-vehicle leases disable

trade, waste natural & human resources, and preclude an economic recovery at any level of society.

While few people know as much about the industry as the principal software engineers, everyone recognizes practical application of pre-owned orthodox auto leasing as their only solution.

A solution is not patch, a bailout, a loan, a trick, or a stimulus. A solution is an immediate cure and future protection for all parties to a problematic chain of events, as well as a provider of retribution for the historic damages. A solution is 100% encompassing and comes overnight. There is only one real solution. It is self-protected. It takes no time of ours to incorporate, nor any time after incorporation to run it. A true solution requires no legislature or permission to implement. When the problem is financial like this, the solution cannot cost anything. A good solution has the added benefit of a degree of success above solving the problem. A great solution is defined by that degree of added benefit.

Ancient council predicted the rules of nature, law, and financial relativity would automatically create a harmonious solution for any and all economic iniquities in a free country. Harmony is requisite in this situation because dismantling or disrupting the NVL stack would cause immediate and permanent economic disaster.

Doing the math, if only 13% of North American drivers converted their current vehicle financing, new-vehicle lease, or auto-ownership to an orthodox pre-owned auto lease, the global financial crisis would end overnight and the national debt would be paid off in about five years.

Those who invoke this real solution in the world's largest consumer finance business will enjoy phenomenal income and sustained wealth. They will be responsible for saving many lives, businesses, and governments. Under the surface they will control and protect the USA and global economies on this front.

The ESP UVL Platform[©] provides viable solutions for education and FDIC Banks while systematically eliminating economic offensive entities.

11. SUMMARY, STRUCTURES, AND STATUS

Used Vehicle Leasing is a multi-billion-dollar per year industry that solves multi-trillion-dollar problems in the US economy just by its harmonious, practical application.

ESP's UVL Systems[©] are up-and-running, ready for use by all parties of the auto ecosystem. They can be accessed on any device, any operating system, except some back-end (AMP[©]) functions require Internet Explorer 11 on a PC for security purposes. Some in-flight feedback is required for perfection of a few newer modules including electronic vehicle conversions and innovation.

ESP corporate structures, holdings, and its securities are in place under law and ready for review.

ESP documentation is ready, including leases, EULA's, operator manuals, and proposed business contracts between banks, employees, dealers, clients, investors, et al.

ESP has a staff of 10 Research Analysts, 2 Senior Analysts, and one Daily Operations Manager who are ready, trained, willing, and able to begin leasing immediately. They are also a machine to generate any number of NetWorkForceTM staff members for our shareholders.

Extemplar University, Inc. and the Fair Vehicle Leasing Association, Inc. provide higher-education and lawful regulation for all parties. ESP's curricula is modular & portable so multiple universities can be upfitted for dispersing the knowledge, which is probably also the best form of marketing for the graduates.

The ESP deployment module grows assets and business to any scale without any cost to the leaselenders. There is no initial investment therefore there is no break-point – it is a purely profitable platform that multiplies wealth from the first day of operations.

The market for UVL is enormously expanded. Acquisition of high-yield segments is wholly facilitated by precision, planned-response merchandising materials and seek and sell campaigns, which have no cost to the company or the operating platform. Note: 40% market size reduction caused by CoV.

SmartAuction® is the primary source for preferred lease inventory with electronic access to all vehicles in the Americas and first-rights to tidal waves of off-lease vehicles as they arrive. ESP's auction marketing products and services enable scalable growth and dealer control within the wholesale arena.

An indelible layer of protection against crime and impropriety for all parties online and off is incorporated. In addition, fighting corporate crime online and in court has become a safe and profitable business.

ESP's Accounting, Employment, and Payroll Office, which has multiple advantages over traditional auto dealer practices, will be an enhancement to any future auto-lease financier and every bank's commercial lending division.

About \$8 billion of Pre-Owned Orthodox Lease© funding revenue is available by leveraging ESP's corporate securities. ESP equity is also used to guarantee ROI for Lessors. ESP's 43rd Year Prospectus including an automated PPM with IR tools are provided as a starting point.

We propose an online meeting to discuss options for implementing this program. Please contact us at your earliest convenience via email: <u>corp@esptech.world</u> or phone 317 663-9000 ET or 408 300-5900 PT.

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